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Manappat Together

MANAPPAT CORPORATE MAGAZINE



UAE OMAN KSA INDIA UK

 **MANAPPAT**
Further. Together.

Editorial | Chairman & Group MD's Message



Dear Team,

It is a matter of time before we usher in the new year with a lot of hopes, aspirations and excitement. There are lot of things happening within the Manappat Group and the primary activity to me is the unification and common branding of all the business under one umbrella. Today we have a common logo for the parent company, yet the individual companies retain their distinctive identities for the markets they operate. This common branding and tag line will help us to leverage our expanded business portfolios to the customers with whom we build partnering relationships. It also helps us to leverage best practices and leadership across the various businesses within the Manappat Group. I am happy to note that this exercise has been completed in all the companies.

Our AIE business in UK is poised for a quantum jump in the coming years. With our first sale to USA being over now, with lot of orders in the pipeline, we are on a progressive path. We expect manifold growth once we stabilize our production of engines shortly. Probably we may aspire the distinction next year to be associated with the production of the first fully made in UK sports car through our association with Westfield sports cars and Axion automobiles. One need not be surprised, if we get the leadership position in the rotary engine segments in the world within a couple of years' time as the interest & the trend we are seeing from UAV, automobile and even marine segment for our engines gives me a lot of hope to believe it.

Our businesses in UAE especially that of Teejan General Trading & Agnice Contracting are now very stable with strong business practices and systems. We expect this to pave the way for us to move up the value chain and be contractor of first choice to the customers whom we address. Rooftek water proofing business is the new entity under our fold which is now unified with Agnice Contracting. The common leadership strategy we brought in to this business shall bring in the benefits of the economies of scale as well as sharing the customer base.

Editorial | Chairman & Group MD's Message

Besides this, our contracting arm can now boast of having a wide portfolio of businesses extending from civil, electromechanical, fire engineering, HVAC and now in the entire water proofing segment also. This allow us to give a one stop shop concept to many clients taking away their burden of splitting the contracts to different packages.

It is heartening to note that TGTL business model is quoted as a case study of entrepreneurial success not only by our people but also by outsiders.

Our businesses in Oman is in the progressive path. Agnice Oman is a preferred fire engineering vendor to the petroleum industry besides significant presence in all major industrial fire protection needs. The new MEP business is another segment which is attracting the attention of many promising clients. Manappat Foods, after being under the management of TGTL Dubai have started showing significant progress while Spicy Village Restaurants are under a revival path.

In Agnice India we are trying to stabilize the business by consolidating the activities and strengthening the business development in order to regain the number one position in the Fire Engineering system integration segment we enjoyed once in India.

Connect Plus, our recruitment business in India, which was in a dormant state for the last one year plus is now going to be revived. We have drawn an ambitious plan for this unit with new people being inducted.

Saudi Arabia is a market we have not explored fully. Our JV company Eram-Agnice, even though is doing a reasonable business, I consider it to be a much higher potential business. Due to the expansion and reengineering exercises in many other areas, probably the management has not given the required emphasis to that market. I hope sooner we will concentrate on that market too.

Our CSR initiative through Manappat Foundation with its initiative of Vision 2040 Project (www.vision2040.co.in) is gaining lot of momentum. In the months to come you will hear a lot about it. In fact, this is my pet project and I seek support and prayers from all of you for this noble venture.

We believe that people are our key strength and resource and it is in this plank that we intend to consolidate Manappat Group as one of the strongest brand going forward in the respective industries which we service. I take this opportunity to wish everyone of you and your family members a happy festive season and a new year and may the coming years be filled with a lot of love and happiness.

- Ameer Ahamed

Editorial | Editor-in-Chief's Message

Dear Team,

We have recently consolidated our brands across the Manappat Group and today it is one large family. We should be proud to be a part of such a diversified portfolio of businesses under one roof and I am sure we will synergize on our services and offerings across the multiple geographies in the form of common clients or leadership expertise.

One of the key business strategies to motivate and engage employees is to have a proper communication channel wherein business activities are shared periodically. It is in this context that we also thought of creating an unified newsletter for all the businesses and for which we had a competition to name the newsletter. This newsletter which has been named "Manappat Together" was the brain child of Mr. Sreekumar from Oman business and as a token of gratitude he was rewarded accordingly.

We hope that going forward this newsletter will be an excellent forum to share business information about different companies so that we are all aware what is new and exciting across the Manappat Group and which I am sure will make us proud on our achievements and successes.

We have an editorial team and coordinators from each of the region whose names have been mentioned in the newsletter. This newsletter will be released once in 4 months i.e. 3 issues in a year.



“

If you want to walk fast, walk alone. But if you want to walk far, walk together

”

I will request all the editorial team to ensure that the necessary information comes in time so that the newsletter could be released as per schedule.

These are exciting times for the group and as we go to press, we would like to share that we secured two new projects worth AED 33 million each for Agnice Contracting in UAE in the month of December alone and many more similar projects would surely be in the pipeline of other Manappat Group of Companies.

I take this opportunity to wish you all a very happy new year and may God bring in lots of happiness and prosperity amongst you and your near and dear ones.

- Kishan Dutta

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Business Overviews | India

Agnice Fire Protection – India

Market Overview - India

Fire Fighting Industry in India has tremendous potential and the current market size is INR: 3400 Crores. As there is a huge latent demand in India the Fire Protection Industry is expected to grow @ 30% in near future.

Many State Governments have now made it Mandatory for proper installation and adequacy of fire safety installation, particularly in commercial establishment.

The following are the major developments in India

- *NTPC Signed a pack with the Government of Jharkhand for establishing a 400 MW Power Plant in the State.*
- *Government has decided to fast track 10 Power Projects worth Rs. 90,000 crores*
- *Tata Power is investing on various projects across the country.*
- *Coal India Ltd. has signed fuel supply pacts with NTPC's 16 Power Plants and JV's while 11 more agreements with the power major and its JV's are being processed.*
- *Various companies like Honda, JCB, New Holland, etc., are expanding in Industrial Sector.*
- *Tremendous growth in After Sales Business due to the expected closure of earlier projects by various companies.*

Agnice is a well known and established Brand, which has PAN INDIA presence, approved by all consultants and customers and we have an excellent plank for growth and market leadership

State Governments have now made it Mandatory for proper installation and adequacy of fire safety installation, particularly in commercial establishment.



Mr. R. Govindrajan
Vice Chairman



Mr. Aasim Ameer
Executive Director



Mr. Mahabala Sharma
COO

Agnice Fire Protection – India

Awarded Projects



Reliance Sasan Project

Reliance Sasan Scope

Supply, Installation, Testing & Commissioning of Hydrant, Spray System, High Expansion Foam & Low Expansion Foam, Clean Agent Suppression System, Laser Aspiration Smoke Detection System, Fire Alarm & Detection System, Portable type fire extinguisher system.

Sasan Project is one of the biggest project till now our company has executed. Team Agnice had successfully completed the hydrant system and handed over to customer.

Projects



Agnice India - Team

1. M/s. BGR Energy System Pvt. Ltd for Supply & Supervision of ITC for FDA System for OPGCL's 2 x 660 MW TPP at Odisha for a order value of Rs. 17,369,847/-

2. M/s. Tata Projects Ltd., for Supply & Supervision of Fire Protection System for 12 MW CDQ Power Plant at ITC for value of Rs. 49,50,000/-

3. Adani Power Ahmedabad – Supply, Installation, Testing & Commissioning of Fire Protection System for Mundra Solar Technopark at Mundra Gujarat for a value of Rs. 34,356,869/-

4. ETA Engineering Pvt. Ltd, Chennai for Supply, Installation, Testing and Commissioning of FDA System for a value of Rs. 5,135,580/-

5. BGR Energy Systems Pvt. Ltd, Chennai for Supply, Installation, Testing and Commissioning of Inert Gas System for OPGSL's 2 x 600 MW TPP at Odisha for a value of Rs. 28,258,274/-

Business Overviews | Sultanate of Oman

Agnice International & Partners LLC. - Oman



Picture 1: Exhibitors (Left to Right) Mr. Kishan Dutta, Mr. Anish Kasim, Mr. Suhail Ameer, Mr. Vinod Kuruppath, Mr. Senthil Kumar, & Mr. Anil K Paul.

Picture 2: Mr. Senthil Kumar, Manager (Engineering) explains about AIE Engine to His Highness Harib Bin Thuwaini Bin Shihab Al Said.

Agnice and AIE jointly participated in the 3 day Oman Fire, Safety and Security Exhibition (OFSEC) which was conducted in Oman International Exhibition Centre, Muscat from 14 -16 September 2015.

After inaugurating the Exhibition, His Highness Harib Bin Thuwaini Bin Shihab Al Said, Assistant Secretary General for Conferences visited our pavilion and enquired intensely on the development of the rotary engine and also appreciated the operations of Agnice in Oman. The Exhibition attracted lots of crowd and helped us to forge new relations. Mr. Kishan Dutta & Mr. Anish Kasim (Agnice, Dubai) and Ben Taylor (SPP Pumps) supported us with their active presence in the event.

Business Overviews | Sultanate of Oman

Agnice International & Partners LLC. - Oman



Salalah Airport is the Sultanate of Oman's second gateway, located approximately 5.5 kilometers northeast of Salalah City Centre, situated in the southern region of Dhofar.

As with most of its neighbors in the GCC region, oil and gas remains a significant contributor to Oman's economy, accounting for around 50% of GDP. This trend has definitely been effected due to the recent slump in Oil prices. To overcome it strong domestic demand, expansionary fiscal policy and gains in the non-oil economy will ensure economic growth averaging 3.8% in 2015-19 (Figures courtesy reliable sources).

Even though the main risk is a sharper downturn in oil prices, Oman's industrial sector, particularly the petrochemicals segment, is poised for large expansion with ongoing investment in downstream infrastructure and new facilities in the pipeline for the Sohar and Salalah industrial regions expected to contribute significantly to output before 2020.

While less hydrocarbons rich than other GCC members, an increased focus on diversification is driving economic growth in the sultanate.

In its eighth five-year plan (2011-15), the government has increased spending on key infrastructure projects, which is enhancing Oman's status as a logistics hub in the region.

Expansion and development of the three major ports at Salalah, Duqm and Sohar are ongoing, and major upgrades to the international airports in Muscat and Salalah are also under way. In addition to this, the planned National Railway Network is set to cover 2244 km and will connect the Sultanate's three Port Cities with other GCC countries, while, further a field, trade agreements with emerging Asian economies look set to boost opportunities for Omani companies.

Business Overviews | Sultanate of Oman

Agnice International & Partners LLC. - Oman



Mr. Suhail Ameer
Executive Director

Mr. Vinod Kuruppath
General Manager

In view of the above, during coming years Oman market will be turbulent as many of the global economies, but as Agnice Oman operations is concerned, we are envisaging some good projects which are ongoing/already approved especially in the Infrastructure, Power, Oil & Gas Sectors which will keep us moving in a good pace. Moreover, being a company which is distinct by focusing into the niche market sectors & specialized areas, we hope current drift will work in favorable to us.

In order to meet the demand for the short term passenger growth at Salalah Airport, recent interim expansions in 2007 have included the expansion of the public arrivals concourse area, the expansion of the departures area and adding additional check-in counters, as well as adding additional immigration counters at the arrivals and departures halls, resulting in a smoother and faster flow of passengers.

Currently, 400,000 passengers travelled through Salalah Airport. The new terminal envisages an expansion of capacity to 1 million passengers annually. The Airport has been designed to allow for further expansions, which will allow the Airport to cater for future demand for up to 6 million passengers annually.

The expansion will enable the Airport to host the latest Aircraft in the world.

Business Overviews | Sultanate of Oman

Agnice International & Partners LLC. - Oman

Training & Inspection @ MC-5 SALALAH AIRPORT PROJECT



Business Overviews | Sultanate of Oman

Agnice International & Partners LLC. - Oman



Award Celebrations : Agnice Oman celebrated the awarding of Outstanding Business Partner of Tyco Fire Protection Products and Strategic Product Award from Simplex in recognition of executing Salalah Airport Project.

Major Ongoing Projects in Oman

1	MEP works for Oman Aluminium Rolling Company Plant, Sohar	OARC
2	EPC of fire protection system for Salalah Airport	Oman Airports Management Company
3	EPC of Foam proportioning skid, fire hydrants, deluge water spray system and fire water monitors at Rima	Petroleum Development Oman
4	EPC of deluge water spary systems and Supply of fire hydrants for Yibal GGP	Petroleum Development Oman
5	Supply of valves for Qarn Alm MPS	Petroleum Development Oman
6	EPC of fire fighting system at Saih Rawal camp	Petroleum Development Oman
7	EPC of fire protection system for Jotun Paints factroy at Russayl	Jotun Paints
8	EPC of inert gas system for Muscat International Airport	Oman Airports Management Company
9	Upgrading of fire alarm system at Mukhaizna	Occidental Oman



Mr. Sreekumar winner of "Name the Newsletter Contest"

Business Overviews | Sultanate of Oman

Manappat Foods - Oman

Arctic Gold Sales Performers-2014 - Sales



Manappat Foods , sole distributor of Arctic Gold & Al Ameer brand products from Global Foods Industries LLC. Sharjah, UAE distributed Top sales performers award in Muscat.

Mr. Jacek Plewa , General Manager & Mr. Irfan Saiyed Export Manager of Global Foods visited Muscat recently to reward 3 Top Performers of Arctic Gold sales in Van Sales & Modern Trade during the event organized by Manappat Foods .

Van Sales:

Mr. Mohamed – Sohar Route – 98.2% achievement on target

Mr. Yusuf – Sur Route – 98% achievement on target

Mr. Suresh babu – Muscat Route – 91% achievement on target

Modern Trade:

Mr. Sameer Mohamed

Mr. Nawas

*Mr. Issa Hadeed Hassan Al Saadi
(Appreciation Certificate)*

Business Overviews | Dubai

Agnice Contracting LLC. – Dubai

UAE Construction Sector to grow by 9.3% in 2015



We have the pleasure to announce the promotion of Mr. Anish Kasim as General Manager of the contracting business. In his new role he shall not only be responsible for the functioning of Agnice Contracting LLC. but also of Rooftek Insulation Contracting LLC.

The United Arab Emirates' construction sector is projected to grow by 9.3 per cent in 2015 from 5.5 per cent in 2014 bringing up the total value of investments to AED 155 Billion.

The upbeat outlook of growth in the UAE construction sector is primarily driven by hefty spending on the mega infrastructure and tourism investments, which were recently announced during the Arabian Travel Market 2015. Also the Expo 2020 has now been formally ratified and it is expected that there will be a flurry of construction activities in residential, commercial & industrials. This will fuel the robust growth over the coming years thanks to the grand ventures currently being implemented in Dubai.

Companies and Government institutions have already announced investments worth AED 30 Billion in the Hotel and Tourism industries and that this will boost the competitiveness of this sector as more global companies eye the UAE market.

We wish Anish Kasim all the best in his new role and we are sure that Rooftek also will be turned around in the years to come the way Agnice Contracting has been done

The upbeat outlook of growth in the UAE Construction sector is primarily driven by hefty spending on the mega infrastructure and tourism investments.

Business Overviews | Dubai

Agnice Contracting LLC. – Dubai

GE Energy FZE – Office & Workshop Facility



A Success Story : Complete MEP works for the Offices and Workshop for GE Energy for their Oil & Gas sector is the largest Design & Built Project which Agnice Electromechanical ever had in our contracting business in UAE region. The project site is located inside JAFZA on 20,000 Sq.M plot area. We could complete the entire design for Electrical (with 4 Nos of LV Panels), Mechanical (with 2 Nos of 280TR Chilled water system) and Fire (with 2000 GPM Fire pump) within 3 months and executed the project in 7 months and is now ready for handing over.

Challenges Faced : Even though the project got a good kick start, Civil works were dragged in between and delayed the project for more than a month from the targeted program which leads to put extreme pressure on MEP works. The interior design of Fit out is quite complicated which resulted in re-designing of MEP services to suit the design in limited period of time.

Mitigative Measures Adopted : Management and entire project team stood up and promised client to extend our whole hearted support to execute MEP works within stipulated time by increasing the resources in terms of workers and staff. Lots of small sub-contractors were introduced to attack area by area and allow main contractor to proceed with ID works. All the authority inspections were arranged on time and received approvals on time so that we could safe guard company interest.

PROJECT : Office & Workshop Facility on Plot MO 0531 at Jafza, North

SCOPE : Design, Supply, Installation, Testing & Commissioning of MEP, FF, FDA & Fit Out Works

CLIENT : GE Energy FZE / MAIN
CONTRACTOR : ECC-McLaren

HIGHLIGHTS : Obtained DEWA & DCD Approvals / Permanent Power Received Permanent Power Energization / T&C / Snag Works In Progress

COMPLETION: 22-Nov-2015

Business Overviews | Dubai

Agnice Contracting LLC. – Dubai

C & J International – C & J Facilities at Jafza, South



A Success Story : This Design & Build Project of G + 3 Offices and Warehouse of 12,000 sq. m in 55,000 sq. m plot is comparatively a small job, managed well and the project program is more or less followed throughout the execution. Electrical & Mechanical designs were approved in the first go which provides sufficient time to plan the material procurement and execution strategy. This project is likely to be completed by December 2015 itself.

Challenges Faced : Dubai Civil Defense upgraded their design during project execution asking for smoke fans instead of smoke ventilators and the delivery terms of specified make was 5 months. Design of external street lights with 50 lux with limited numbers of poles based on LEED requirement was another challenge faced.

Mitigative Measures Adopted : Required smoke fans were selected immediately with the help of MEP Consultant and got it approved verbally immediately and released the order to supplier which could save almost 1 month. With the support of lighting supplier with whom we had partnering relationship, we could manage the external lighting as per project requirements.

PROJECT : C&J Facilities at Jafza, South

SCOPE : Design, Supply, Installation, Testing & Commissioning of MEP & FF Works

CLIENT : C&J International Middle East FZCO

MAIN CONTRACTOR : McLaren Construction

*HIGHLIGHTS :
Obtained Sub-Station Approval from DEWA*

COMPLETION : 22-Dec-2015

Business Overviews | Dubai

Agnice Contracting LLC. – Dubai

Dubai Herbal Treatment Center – DHTC Building



A Success Story : This was a quite complicated project in terms of MEP coordination and high end specifications wherein the on time support from consultant was also absolutely zero. This project has been taken at a very low margin and the execution stretched for months and gone beyond project program. Now we have completed Phase 1 of the project and is ready to occupy by the client.

Challenges Faced : Key personals of PMC and in-house has been changed many times and execution of a more or less complicated project on lean margin was really a big challenge. ID Consultants were stationed in Austria who provided only minimum information in the beginning and coordination with a multiple companies was another big head ache during execution of Phase 1.

Mitigative Measures Adopted : Proactive coordination with all companies who were involved in the project execution helped to minimize the coordination issues. Appointment of low end HVAC contractor with extended in-house support saved a lot to execute Phase 1 within the budget. Involvement of Top Management wherever necessary gave confidence to Project Management Consultant and ensured that we shall complete the job on time.

PROJECT: Addition & Alteration to G+1 DHTC Building

SCOPE: Design, Supply, Installation, Testing & Commissioning of MEP & FF Works

CLIENT : Dubai Herbal Treatment Center

MAIN CONTRACTOR : Al Tatweer Contracting Company LLC

HIGHLIGHTS :

Phase-1 Completed & Handed Over

COMPLETION: 30-Apr-2016 (Phase-2)

Business Overviews | United Kingdom

Advanced Innovative Engineering - UK

AIE Introduced New Generation Of Rotary UAV Engines



Advanced Innovative Engineering (AIE), Lichfield, our UK-based engine technology developer, is engaged in developing a range of compact but high power-to-weight ratio Wankel rotary engines and is marketing these in the Asia Pacific for military and commercial unmanned aerial vehicle (UAV) applications.

For small tactical fixed-wing or vertical take-off and landing (VTOL) UAVs, the company is offering the 2 kg 40S and 7 kg 125CS engines, which produce 5 bhp (3.7 kW) and 20 bhp of power respectively. The 10 kg 225CS engine, which generates 40 bhp is compatible with medium-sized tactical UAVs, while large platforms can be fitted with the 28 kg 650CS that is capable of developing an output of 120 bhp.

AIE, our UK-based engine technology developer introduces new generation of compact but high power-to-weight ratio Wankel Rotary Engines to the Asia Pacific for military and commercial unmanned aerial vehicle (UAV) applications

Business Overviews | United Kingdom

Advanced Innovative Engineering - UK

CMD of Manappat Group at Grant Cheque receiving ceremony by Innovate UK



Mr. Ameer Ahmed, Chairman & Group MD of Manappat Group (Third from Left) & Mr. Nathan Bailey, Managing Director - AIE (Second from Right) during the Innovate UK Grant Cheque receiving ceremony held by UKTI.

UKTI work with UK based businesses to ensure their success in international markets through exports.

Innovate UK is the operating name of the Technology Strategy Board, the UK's innovation agency.

According to AIE, common features across its range of engines include full electronic engine management and multi-fuel compatibility with gasoline and heavy fuels such as JP-8. Besides UAVs, the company said its engines can also be utilized in unmanned ground and surface vehicles (UGVs and USVs), as well as perform the role of auxiliary power units (APUs) for hybrid propulsion systems.

Alexander Vaughn, AIE's head of business development, told IHS Jane's that the company's rotary engines are developed using a 'clean-sheet' approach despite their Wankel heritage, which enable its engineers to overcome issues that are traditionally associated with these engines, while incorporating new enhancements in rotary engine technology.

Business Overviews | United Kingdom

Advanced Innovative Engineering - UK



Mr. Ameer Ahmed, Chairman & Group MD of Manappat Group (First from Left) & Mr. Nathan Bailey, Managing Director-AIE (Second from Right) & Mr. Saleel Panthakkalakath, Director-AIE (First from Right) at 'Building UK's leadership in aerospace technology' event.

Business Minister Anna Soubry announced the 23 winners of a £47 million joint government and industry funding competition, 'Building UK's leadership in aerospace technology' at the Aerodays event in London.

The UK is a world leader in aerospace, and this competition seeks to further strengthen its position by awarding investment to innovative projects that align with the Aerospace Technology Institute's (ATI) technology strategy.

The program shaped by the ATI and delivered by Innovate UK, has led to successful proposals involving 100 different organizations including 55 small and medium sized businesses and 11 universities. Winners include:

- a £2.15 million project by Southampton-based company Ilika, Reliance Precision Engineering, University of Sheffield, GKN and BAE Systems will develop a new generation of self-healing alloys – those with the ability to remove micro-cracks without human interaction.
- a £1.9 million project by TE Connectivity, who come from Swindon, will assess how lightweight printed circuits can replace wiring – reducing fuel consumption and improving emissions.
- **a £1.1 million project led by Advanced Innovative Engineering (UK) Ltd. in Lichfield to develop game-changing electrical power systems for the next generation of unmanned aerial vehicles.**

Business Overviews | United Kingdom

Advanced Innovative Engineering - UK

Building UK's Leadership in Aerospace Technology

One of the major challenges facing the automotive industry is to develop a car that is both fuel efficient and boasts low CO2 emissions. Now, AIE has teamed up with two leading players in the motor industry to build a lightweight sports car using the company's patented rotary engine technology.

AIE specialize in the design, development and manufacture of efficient and lightweight rotary engines. Our company have teamed up with Axon Automotive and Westfield Sports Cars to build a car with an advanced carbon fibre structure and an incredibly light and efficient rotary engine using AIE's patented SPARCS cooling technology. Once built, a professional driver will validate the vehicle on the road as well as put it through its paces around a test track.

Nathan Bailey, Managing Director of AIE, said: "By partnering with Axon and Westfield we want to show that it is possible to build a lightweight sports car that can be both fun to drive and meet the low CO2 challenges.

"Our cutting-edge software and design heritage mean we can build compact engines that deliver a high power-to-weight ratio while also being extremely green and fuel efficient. These engines are perfect for niche vehicles and the Westfield car will show that fun and affordable sports cars can also boast low CO2 emissions."

The announcement from AIE comes as the consortium behind the development of the new sports car have been awarded a grant from the Niche Vehicle Network. At a special ceremony at the 2015 Low Carbon Vehicle (LCV) event at Millbrook, AIE and representatives from Axon Automotive and Westfield were presented with the grant designed to help support the development of the new car and engine.



Mr. Nathan Bailey
Managing Director-AIE

The Niche Vehicle Network awards a range of grants each year designed to invest in R&D projects focused on the niche and specialist vehicle manufacturing sector. The grant funding supports the development and demonstration of innovative niche vehicle technologies and is particularly interested in projects which can improve fuel efficiency and reduce carbon emissions.

Mr. Bailey from AIE said: "We're delighted that the Niche Vehicle Network have awarded AIE and our consortium partners this grant to support the development of an efficient, low carbon sports car.

"As part of the project we are developing our patented Compound Rotary Engine for Electric Vehicles (CREEV) system, designed to improve both the fuel efficiency and the environmental performance of our market-leading engines. This grant will not only help us to develop this market-leading technology but also to support engineering jobs in the Midlands."

For more information about AIE and their patented engines call (01543) 420700 or visit www.aieuk.com

Business Overviews | UAE

Teejan General Trading LLC. - Dubai

Index 2015 Exhibition



Exhibition :Flooring Division of Teejan participated in Index 2015.

*Mr. Sudhir Mohamed
Group Executive Director*

Polystyrene Boards, Insulation plugs, Raised Access Flooring, Carpet Tiles, Vinyl flooring, Sports Flooring, Hand tufted carpets, Grass carpets, Rockwool Products, Glass wool products, Flexible Elastomeric Foam Insulation, flexible ducts Adhesive tapes, Compressors & Generators, AMCs & Services.

Our Joint Ventures :

Benchmark Foods Trading

LLC : Started as Food Division under TGTL in 2007. In 2011, changed to new FMCG Company by the name Benchmark Foods Trading LLC., Engaged in retail and HoReCa distribution of valued added Frozen and dry Foods.

About Teejan : Incorporated as Teejan Trading Establishment on July 29, 1992. Converted to Teejan General Trading LLC., on January 05, 2005

Principal Activities of Teejan General Trading LLC. : Engineering Products & Water proofing Membranes, Total Flooring solutions, Technical Products, Rentals & trading of Compressors & Generators.

Our major products and services : Geotextiles, Geogrids, Clay liners, Drainage Cells, Extruded Polystyrene Boards, Expanded

Rooftek Insulation Contracting LLC :

Established in 2004. One of major suppliers and contractors specialized in Civil engineering waterproofing, thermal protection, Concrete Injection and allied services in UAE. Suppliers of specialized products and services required for Waterproofing & Construction Industry.

Summer King International FZCO :

Established in 2003. Traders of Armacell - Flexible Elastomeric Rubber Insulation; KIMMCO products in UAE;

Business Overviews | UAE

Teejan General Trading LLC. - Dubai

Index 2015 Exhibition



Index 2015 :Flooring Division of Teejan displayed flooring products in glittering stall in the leadership of Mr. Abdul Nazer - HOD.

Index 2015: Teejan team interacting with customers.



HYSIL-Calcium silicate Insulation. Manufacturers of : Self Adhesive Aluminum foil tapes; Self Adhesive PVC tapes; Self Adhesive Foam tapes; Printed and Non Printed BOPP films; Protective films for glass & Aluminum Industry; Masking tapes; Self Adhesive coating for Elastomeric foam Insulation; vapor barrier coating for Elastomeric foam Insulation. Dealing in almost anything and everything in HVAC product line with very best service and products.

Teejan's Present Infrastructure :

- Strategically located 60,000 Sqft. of Warehousing
- Multi equipped cold storages
- 81 Nos. vehicles
- 210 dedicated Staff
- More than 2,500 customer base
- Optimal Bank Facilities to run existing business
- Each division operates as independent Profit Center under well experienced HODs.
- Owns 40,000 sqft. office premises in Jebel Ali Free zone through Summer King.
- Owns 10,000 sqft. plot in Umm al Quwain Industrial City.

Corporate Social Responsibility

Manappat Foundation

Launch of Vision 2040



Danish Aziz
National Coordinator



Ahmad Faraz Khan
Regional Coordinator



Akeelur Rahman
Program Coordinator

Launch of Vision 2040 : AMU Student Volunteers, the brilliant workers behind the success of the launch carrying spirit of “together we can change for building a better community” at Mirzapur Village near Aligarh District, State of Uttar Pradesh, India.

Active Team of Vision 2040 – Manappat Foundation

Manappat Foundation (MF), in association with Aligarh Muslim University (AMU), is embarking on Vision 2040, a project aimed at uplifting the marginalized communities of Uttar Pradesh.

The aim of 'Vision 2040 is to adopt 60 villages in the 10 most backward districts of Uttar Pradesh and apply its Comprehensive Development Model (CDM) under the framework of health, education, economic empowerment and socio-cultural reforms.

Corporate Social Responsibility

Manappat Foundation

CMD received Guest of Honour @ World Alumni Meet 2015 - AMU



Guests at AMU Alumni Meet paying homage to motherland India.



Noted Bollywood film actor Mr. Naseer Uddin Shah addressing the alumni meet.

The Aligarh Muslim University recently organized the Alumni Meet-2015, which was attended by more than 600 alumni from various countries and all over India. While addressing the Alumni Meet-2015 at the University's Kennedy Hall Auditorium, the Chief Guest, Mr. Jawed Usmani, former Uttar Pradesh Chief Secretary and current Chief Information Commissioner of Uttar Pradesh, said that truly, we as alumni were nourished by our Alma Mater and we all owe a debt of gratitude to our Alma Mater.

During his address, AMU Alumni, eminent actor and Padma Bhushan, Mr Naseer Uddin Shah pointed that theatre has an important communication purpose, which is a need in today's world and not only an entertainment value, Mr. Shah urged the theatre enthusiasts in AMU to do theatre in the right direction.

While thanking the students for giving him a standing ovation, noted cardiologist and Padma Bhushan Dr. Ashok Seth, who was also the guest of honour, said that AMU has given numerous gifted and talented individuals to the country and the world.

Mr. Ameer Ahamed, Chairman and Group Managing Director, Manappat Group Companies urged that students to work hard by saying that there is no short cut to success.

Giving examples of people in his native state of Kerala, Mr. Ahamed said that Kerala has a pluralistic society with hardly any differences based on religion and caste.

Corporate Social Responsibility

Manappat Foundation

Health Camp at Mirzapur Village, India



Mr. Ameer Ahamed, CMD Manappat Group with Prof. Najam Khaleeq, Chairman-Dept. of Community Medicine, JNMC-AMU and the medical team organized Health Camp at Mirzapur Village.

Workshop on Vision 2040 : Esteemed Keynote Speakers at India Islamic Cultural Centre, New Delhi, India.

"If Muslims in Kerala have prospered in the past 60 years, so can the Muslims living in Uttar Pradesh," said Mr. Ahamed adding that people in Aligarh and other cities of Uttar Pradesh should start the upliftment of the underprivileged in their neighborhoods and then move to far off places with the same vision.

The AMU Vice Chancellor pointed out that CEPECAMI will help us to establish a chain of Sir Syed Public Schools under the Sir Syed Foundation. "With Mr. Ameer Ahamed, we will also work together for women empowerment," he assured.

Corporate Social Responsibility

Manappat Foundation

Vice Chancellor's Office – AMU



The Managing Trustee of Manappat Foundation Mr. Ameer Ahamed, with Lt. Gen. Zameer Uddin Shah Vice Chancellor, AMU at the signing ceremony of MoU along with Dr. Pervez Talib and other esteemed guest.

The Manappat Foundation (MF) has recently entered into a Memorandum of Understanding (MoU) with The 'Centre for Promotion of Educational and Cultural Advancement of Muslims of India' (CEPECAMI), Aligarh Muslim University for implementing the 'Vision 2040' Project aimed for upliftment of marginalized sections of the society and make them self-reliant by imparting training, education and self-employment opportunities. The Managing Trustee of Manappat Foundation Mr. Ameer Ahamed and AMU Registrar, Dr. Asfar Ali Khan, signed the MoU.

This MoU shall be valid initially for a period of one year, subject to further extension based on assessment of outcomes.

Vision 2040 Project was conceived by Manappat Foundation, a Kochi based registered charitable 'Trust' working all over India for the development of marginalized sections of the population of Uttar Pradesh and other areas.

After the signing of the MoU, CEPECAMI and MF will jointly organize campaigns for spreading awareness about the Vision 2040 Project.

They will also work together for the identification of needs of the target beneficiaries, project goals and expected results for implementing Vision 2040.

The two organizations will further work together to evolve a federation for education, entrepreneurship and livelihood of institutions, NGO's and individuals committed in contributing to the betterment of the marginalized communities.

The MoU document signed between the CEPECAMI, AMU and MF stated that they will engage in arranging awareness classes for the villagers on the need of health, hygiene, self employment and collective farming opportunities.

This document further clarified that they will establish facilitation centres in rural and urban areas regarding governmental schemes, grants and governmental initiatives like 'Right to Information', 'Right to Education', etc. The MoU also includes the establishment of vocational coaching centres, entrance coaching centres, 'Padho- Bhado' schemes and identifying school drop outs and to work for increasing Gross Enrolment in schools.

Corporate Social Responsibility

Manappat Foundation
Mirzapur Village, UP - India



Launch of Vision 2040 : AMU Student Volunteers at Mirzapur Village near Aligarh District, State of Uttar Pradesh, India.

Offering health assistance through mobile medical units, installing solar lights, bore wells and constructions of public toilets will also be a part of the joint work of MF and CEPECAMI, AMU.

With the signing of the MoU, AMU will now arrange office space to facilitate MF and will provide volunteers from the university to work on the Vision 2040.

CEPECAMI, AMU shall provide advisory services for the promotion of culture and education among Muslims identified for the project.

The document also stated that CEPECAMI shall play a lead role in statistical data collection, data analysis and in the preparation and the implementation of the resultant action plan for the development of the targeted segments as conceived in Vision 2040.

The CEPECAMI shall also act as a catalyst for the welfare of the marginalized and underserved communities as envisaged in the project.

Meanwhile, MF will be responsible for mobilizing the funds required for implementing the Vision 2040 Project and shall arrange the same through its own resources as well as with the help of other philanthropic organizations and individuals.

The document specifically mentioned that the MF will establish an evaluation framework for the appraisal of the progress of Vision 2040 and ensure target achievement under the Project. MF shall also lay down organizational supervision and oversight requirements for the project.

People In Focus . . .

Interview

A tete-a-tete with Anish Kasim on his assuming the role of General Manager, Agnice Contracting Business, UAE.

You have a very interesting career history. Can you give a quick insight into it and your lessons learnt so far?

I took my first career step in Jamnagar, Gujarat. As a fresh graduate, it was a struggle to know the job and to get into productivity mode. I was working for the world's biggest refinery being built at that time, which itself had its own challenges. I had to gear up myself to be a fast and sharp learner. This experience groomed me to be focused always. Then I moved on to Salalah in Oman, my first stop in the Middle East. The difference in the quality of work, requirements of timely completion being the main agenda and HSE being on top of all polished me to thrive here.

I joined Agnice (then Bridgeway), Dubai in the year 2006. The lessons I have learnt so far here are very valuable and have made me the person I am now and I am really proud of it.

What are your daily challenges in Agnice?

Managing client expectations, helping out finance in cash flow, sorting out multiple requirements from all parts and levels of the company, advising and training, monitoring and mentoring my people to be at their best always, providing clarity on role expectation and integrating interdepartmental efforts.



*Mr. Anish Kasim - General Manager,
Contracting Business, Dubai - UAE*

“

A leader is one who knows the way, goes the way, and shows the way.

”

People In Focus . . .

Interview Contd...

If u could change something from the past what could it be?

The years 2012 - 2013 was a financially tough period. I wish there was something I could have changed or done better then. Eventually on the positive side everyone got to learn lessons from it and it helped to accelerate the growth of the company, which I suppose otherwise would not have happened.

How do you see the immediate future of Agnice?

We are working towards being one of the most preferred EPC contractor specialized in delivering EPC projects and aiming for a turnover of AED 350 million. We do not believe in volumes but increasing net margins and also on choosing the right projects and building a quality team to work on it.

Where can we find you when off work?

You can find me lazing at home with my family with a newspaper in one hand and a cup of tea in the other hand. If it's a weekend, I would go for a walk in the park.

What's your favorite movie or book?

My favorite movie is Air Force One and Terminator. I am basically a fan of action packed movies.

Few words of wisdom for your people.

My personal message would be always work harder and better today than you did yesterday!! Believe in your strengths and learn from your weaknesses. Be committed to excellence.

- As spoken to HR Department
Agnice Contracting LLC.

People In Focus . . .

Employee's Family @ Social Work distributing eateries at Agnice Camp

Agnice Contracting Camp : A local Corporate Social Responsibility group in which Mrs. Gopa Dutta wife of our Group Commercial Director Mr. Kishan Dutta is also a member visited our Agnice Contracting Camp for distribution of eateries to our workmen. Some of the photographs on this event are attached herewith.



News

Agnice Contracting LLC. – Dubai Launch of new Flyer



Mr. Ameer Ahamed Chairman & Group MD of Manappat Group (First from Left), Mr. Kishan Dutta, Group Commercial Director (Second from Left), Mr. Aasim Ameer, Executive Director (Third from Left), Mr. Anish Kasim, General Manager – Contracting Business (UAE) (Third from Right), Mr. Sudhir Mohamed, Group Executive Director (Second from Right) & Mr. Suhail Ameer, Group Executive Director (First from Right) at the launch of new flyer for the business with a brand tagline of “Further. Together”.

The members of Manappat family in UAE assembled in Hotel Flora Grand, Dubai for an Iftar Party to celebrate the joyful occasion of togetherness along with their family members with a new brand spirit of “Further. Together”. Lucky Dip was also played and three winners of employee’s family were given token of gift.

A key announcement was the release of the flyer of Agnice contracting and also the structural and brand changes in our businesses, now integrated under the “Manappat Group”. The Group has a diversified business portfolio spread over globally with a work force of more than 2500 employees.

Happenings

Agnice Contracting LLC. – Dubai

Recognition & Reward



The members of Manappat family in the Camp at Al Quoz assembled for the Iftar Party to celebrate the joyful occasion of togetherness. In this happy occasion the Workmen for good work and long services were recognized and awarded by GM Contracting and our management team.

The occasion concluded with Iftar Party followed by Dinner in which traditional 'Mughlai Biryani' was served and enjoyed by all the workmen present from different nationalities. The Camp has inhabitant from India, Pakistan, Bangladesh & Nepal.

Mr. Ameer Ahamed, CMD & Mr. Kishan Dutta, Group Commercial Director also had interaction with the workers and inquired about their experience at work and emphasized on health, safety and their well being at work and in personal life too.

CMD quoted a verse from the Quran and said "Fasting is shield, it will protect you from Hell fire and prevent you from sins". And added "Humanity is a single brotherhood; so make peace with your countrymen & fellow workmen".

Happenings

Agnice Contracting LLC. – Dubai
Recognition & Reward



Happenings

Iftar Party



People Matters ...



17th AUGUST 2015

Mrs. Annu Sara Joby, wife of Mr. Joby John (Purchase Assistant – Agnice Contracting LLC.) delivered a baby boy (named Johan) on 17th August, 2015.



Master Abin K. Paul S/o Anil K. Paul (EA to ED – Agnice Partners LLC., Oman) won the prestigious National Talent Search Scholarship for the year 2014-15 conducted for Class X students in India.



Ms. Annu Sara (Accountant – Spicy Village Restaurant, Oman) will be tying knot with Mr. Jestin Abraham Issac on 24-01-2016

Celebrations @ Manappat

Agnice Contracting LLC. – Dubai



Iftar Party



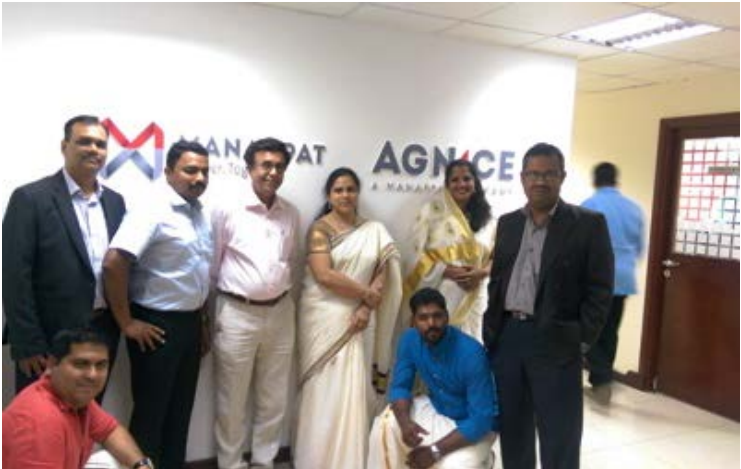
Foods @ Onam



CMD's Birthday



Mr Anish Kasim along with his wife Mrs. Sisina with their kids speaking to Gulf News on Gender-based toys impact on a child's development.



Onam Celebration



Sajid M. Ali
EA to CMD

Celebrations @ Manappat

Teejan General Trading LLC – Dubai



Iftar Party



Lunch at Onam



Celebration of Onam



Iftar Party

Celebrations @ Manappat

Agnice - Oman



*"Star Chef Contest"
with Chef Sanjeev
Kapoor and team
of Spicy Village
Restaurant -
Muscat*



Manappat Foods – Arctic Gold Sales Team



Celebrations @ Manappat

Agnice - India



*Pooja celebrations
at Agnice Fire
Protection,
Chennai - India*



*Mr. Aasim Ameer, Executive Director handing over gift
to employee of Agnice Fire Protection*

New Joinees



*Mr. Noorul Ameen, Manager - Quality
Control joined on 9th Oct., 2015*



*Mr. J.N. Manjuunath, Regional Manager
(South) joined on 15th Oct., 2015*

Our Teams



Rooftek Insulation - UAE

Rooftek Team - Dubai, UAE

Design & Engg. - Chennai

*Design & Engineering Team under the leadership of
Mr. Farooq Ali - Chennai, India.*



Connect Plus - Cochin

Connect Plus Team - Cochin, India



Manappat Foundation - Cochin



Kids from Manappat Foundation



Manappat Foundation Team, Cochin, India

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Further. Together.



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FOUNDATION**
Empower. Together.



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