

Manappat Together

MANAPPAT CORPORATE MAGAZINE



Raising The Bar of
Performance
within Manappat Group



Chairman & Group MD's Message

Dear Family Members,

A growing family; more positive signs from all the business verticals and young team with enhanced vigour and energy - all these are very heartening things when I look back to the last one year. Thank you all for your continued cooperation, dedication and team work.

Manappat family have been facing several challenges in the past 5 to 7 years while last 12 months; in spite of a depressed market scenario in many of our markets ; we have been doing business above our expectations. However, we still can improve our efficiency by focusing more on the strategies and execution plans.

If we continue this pace, I am fully confident that our target of AED 1 Billion turnover by 2020 is not a distant dream. Almost all the companies in the group are on a growth trajectory.

Advanced Innovative Engineering has got a new International Business Development Manager Mr. Mark Brown who is taking the company to greater heights under the guidance of Nathan Bailey and Saleel while for Agnice Oman Suhail and the team of Naziruddin, Vinod and Gupta are geared up for a turn around in growth.

In Benchmark Foods and Manappat Foods the leadership of Abdul Majeed and Mohsin Azad are paying rich dividends while Sudhir and team in Teejan General Trading are geared up to face the market pressure and challenges.



In spite of a depressed market condition in India, Govindarajan, Aasim, Abdul and the team have been holding the fort comfortably. We are expecting better results in the coming years.

The people who surprised me are the team of Kishan Dutta and Anish Kasim. Agnice UAE is poised to make a big leap in their progress. Their target of AED 100 million is already exceeded and they are targeting now to reach to AED 200 million order booking before 31st March 2018.

I am sure that if the pace is being kept they will achieve AED 120 million during the FY 2017/18. I count many people in the team to be the stars of tomorrow especially Anish if he keeps a pace intact. I have great hope in this team and with the inducts of Aasim into the team next year this company is definitely poised for a big jump in the business progress. I wish all the team members those who have mentioned in this introduction as well as others all the best for achieving our desired goals.

With fond regards,

- Ameer Ahamed

Dear Team,

We are coming towards the end of the calendar year 2017 and it is start of the festive season with Christmas and New Year's coming up in the immediate future. I am sure the spirit of joy and celebrations will be reflected in each of the businesses under the Manappat group and usher in lot of new hopes and aspirations within the Manappat family.

Also if you would recall that we held a business meet some time in October 2016 wherein we had pledged that by the year 2020 we should aspire to become at least a 1 Billion Dirham Group and it meant that each business were to revisit their financial targets and goals on a year to year basis leading up to year 2020.

This is not impossible and it will need lot of grit and determination from each one of us to contribute to the overall kitty by increasing our respective spheres of influence so that we create positive business outcomes.



I would request all coordinators to ensure that the quality of their contribution has to be such that it covers all the business news comprehensively without losing focus on clients, market conditions, people issues and other new statutes or regulations which have come up. For this it is important that every occurrence of any news should be caught at that very moment and kept in a separate folder so that nothing gets missed out at the last minute.

I take this opportunity to wish the entire Manappat family a Happy New Year 2018 and also hope their respective families prosper and be happy for the entire year and beyond.

With best regards,

- Kishan Dutta

Contents | Highlights...



Contents

Page Nos.

1. Group Business Overviews	05 - 25
2. Corporate Social Responsibility	26 - 28
3. Future Leader	- 29
4. People Matters	- 30
5. Inspirations	- 31
6. In Lighter Vein	- 32
7. Newsletter Archive	- 33

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Business Overviews | UAE

Agnice Contracting LLC.



Our Group Commercial Director Mr. Kishan Dutta along with the senior leadership team of Client Jotun and Consultant PAXKENT International at the ground breaking ceremony

HOW DO YOU BUILD A GREAT ORGANIZATION BY KISHAN DUTTA

Many times we do believe that what we have been doing and practicing are the best practices. There is an inborn inertia in us to experiment and do things in a better way. And it is natural since it would mean treading on uncharted territories – a prerequisite to appreciate and assimilate change.

This article attempts to identify some of the key cornerstones of creating a great organization : -

Encourage creativity and change: This comes from allowing employees to question your processes, methodologies, systems, practices irrespective of levels and hierarchy.

Have a macro plan and share the plan with your team: This unifies the organization and all are aligned to a common objective. Looking into a larger picture motivates team members, especially when they understand their role and contribution to achieve the macro plan of the business.

Engage with team members in a way that resembles a person to person communication and which is non hierarchical: By talking to employees rather than simply issuing instructions and orders, leaders can retain high level of employee engagement, operational flexibility, strategic alignment of efforts and a well knit cohesive team.

This puts your nose ahead of the competition and gives you that competitive edge.

Make people accountable and empower them: Sometimes out of uncertainty and fear we try to take things under our control and micro manage. This will not allow subordinates to be independent and responsible for their outcomes.

It is not wrong to call a 'spade a spade' : Hence pointing out omissions and discussing them with an objective that all benefit from a mistake brings in transparency apart from fostering learning. This also brings in a culture of trust and openness.

Good performance should be appreciated in the open and rewarded differentially. On the same analogy, habitual bad performance should not be tolerated as it vitiates the environment and demotivates the team.

Have a process of monitoring key performance indicators, preferably every week in a formal way. These meetings not only allows us to feel the pulse of the company but also fosters collaborative working and accountability. For instance weekly project review meetings for contracting companies are the 'bread & butter' for increasing probability of success to complete projects in time, on cost and as per specifications.

Lastly do not encourage cliques or groupism in any manner or form, either based on language, relationships, caste, creed etc. The spirit of team working is the most critical aspect of success for any business.



Project Manager Mr. Yogesh Kumar along with his engineering team at Jotun project ground breaking ceremony

Business Overviews | UAE

Agnice Contracting LLC.



GM (Contracting) Mr. Anish Kasim chatting with Sr. Manager (Operations)

Fostering Team Work : Took this candid picture when the entire cross functional team went into a “huddle” and shared inputs for securing DUBOX project wherein AMANA was the main contractor. The project assured significance since it was an American School and the Chairman of Amana was an investing partner.

Picture here shows Sajitha, Farhad, Saljo, Faris, Vinayan and the leader Anish Kasim. The representations were from Estimation, BDM, Fire Engineering, Planning, Operations and the business head.



HR / Admin staff Saleena Pillai & Abdul Salam at TLM project site in a workers feedback meeting

That way the client priorities, schedule of work, value engineering, the optimum costing and clarity of scope and engineering are taken care of in an integrated manner.

Such group meetings apart from examining each critical aspect of the estimation and pricing are taken care of but it also fosters team work breaking boundaries and territorial sovereignties.

Agnice workmen felicitated at project site

It was an honour for our Electrician Mr. Maideensa and the company as well at the project site of Al Maya Group when our esteemed client M/s. Amana Contracting felicitated him for his remarkable performance in “The Health, Safety and Environment”. He was recognized for his efforts as the “HSE Man of the month September 2017”.

The management is always committed in creating awareness on the health, safety and environment to all it's workers for their safe working.

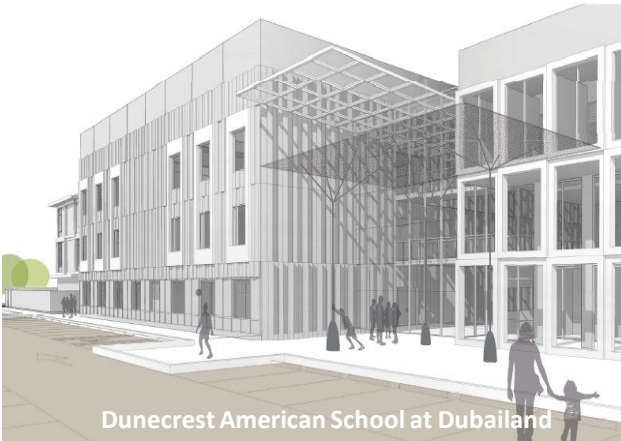


Agnice employee Mr. Maideensa (Electrician) being felicitated at Al Maya project site.

Business Overviews | UAE

Agnice Contracting LLC.

Few upcoming projects



Dunecrest American School at Dubailand

Project : Dunecrest American School at Dubailand
Client : Esol Education FZ LLC
Consultant : AK Design
Main Contractor : Dubox
MEP Contractor : Agnice Electromechanical LLC



CASH & CARRY MIDDLE EAST LLC- United Arab Emirates

Project : Proposed Warehouse and Office on Plot No. S51004A, JAFZA
Client : Cash & Carry Middle East LLC
Consultant : Design House Engineering Consultancy
Main Contractor : Agnice Contracting LLC
MEP Contractor : Agnice Electromechanical LLC



An emergency mock drill was conducted at TLM project site.

Time starts: 11:30 am
Response: 2:50 mins
Assembly point no: 01
No of present: 88
Agnice: 32+7
Spill Way: 26
Assent: 15
Operators: 08
Total: 88
Head count: 88
Fire marshals: Boopathy & Harendra Prasad.



Warehouse on Plot No. 531-0524 at DIC

Project : Proposed G+M Warehouse on Plot No. 531-0524 at Saih Shuaib-2, Dubai Industrial City, Dubai, UAE
Client : Aamro Freight & Shipping Services LLC
Consultant : Leyan Engineering Architects, Engineers & Project Managers
Main Contractor : Agnice Contracting LLC
MEP Contractor : Agnice Electromechanical LLC

Business Overviews | UAE

Agnice Contracting LLC.

Few on-going projects



Project : Proposed Distribution Warehouse & Office at Technopark, Dubai
Client : Al Maya International FZCO.

Salient Features of the project : Fully Air conditioned warehouse facility spanned over 286,000 Sqft the Site is located in the outskirts of Dubai in National Industries Park.

Planning / Experience / Success Story : Meticulous planning was done in each phase to achieve the desired result such as engineering, procurement, work progress evaluation. End to end communication link is maintained through site rounds, weekly review meeting with subcontractors, engineers & supervisors.

Challenges Faced : Hurdles in approval of fabric duct was a serious concern. At a serious juncture it was the collective effort and decisions made by PM, SM(O) and GM made it success with the client's discussions.

Mitigative Measures Adopted : The team worked hand-in-hand with the management to develop a clear and manageable work execution strategy in such a way that the work is not affected.

HVAC System : The major concern was to execute the air conditioning works with the huge quantum of works involved in GI ducting 8000 sqm with fabric duct and Chilled water piping 5800 mtr. With the effective planning and pro active supervision internal agreement was established to carry out the complete work by in house team on extra incentive basis.

Fire protection system : The works carried out by our team is smoke management system, fire tanks, multi tier area works & fire pumps.

Electrical system: All the ducting works is executed by our internal team. Deliverables on materials part was with the right planning and follow ups which has helped a lot in avoiding idle manpower at work front.

Project : JOTUN - Staff Accommodation
Client : Jotun Paints

Salient Features of the Project : Construction of G+2+R storey building – Jotun staff accommodation project is from our esteemed client M/s Jotun Paint. Building is having total plot area 2294 sqm and total built up area is 5503 sqm. Labour camp is having almost 190 rooms of approximate 11 sqm area of each room with aluminum doors and windows, recessed shoe racks, ceramic tile flooring and emulsion paint finishes etc. Corridors, kitchen, dining rooms , toilets are covered with gypsum tile ceiling. Camp includes CCTV cameras in each corridor. The main feature of this project is almost all materials used in the construction work is meeting green building requirement.

Planning / Experience / Success Story : Project duration is 11 months which includes 15 days for site mobilization, 9 months for building construction and 45 days for authority approvals and final handover to client. Planning is done by considering existing site condition. Recently excavation of complete building and shoring work of two tanks is completed. Soil base leveling, compaction and PCC work is going on.

Challenges Faced : Project is located between the existing labour camps and roads on two sides. The challenges was for stacking materials and its loading & unloading due to insufficient space surround the building. Another major challenge is RTA approvals for site mobilization because space is a constraint to establish site offices on site.

Mitigative Measures Adopted : With meticulous planning and clear execution strategy the milestones are periodically reviewed with the project team. The project progress is satisfactory with the supervision of PM and the guidance of senior management till date.

Business Overviews | UAE

Agnice Contracting LLC.



Group Commercial Director and GM (Contracting) celebrating UAE National Day with other employees at Agnice - UAE



Vinayan Peter - Sr. Manager (Operations)

Mr. Vinayan Peter joined our business in the year 1st of June 2008. Over the period of time because of his hard work, commitment and dedication he has risen to the level of a Sr. Manager (Operations) for Agnice Contracting wherein he gets involved not only in MEP but also Civil and other cross functional decision making issues. He is one of our critical resources and is being groomed to take on higher level roles and responsibilities going forward.

I am sure that he will live up to the expectations and deliver whatever is expected out of him.

Business Overviews | UAE

Rooftek Insulation Contracting LLC.

**Project : G+2P+ 10 Residential Building Plot#
AFRa012, Al Furjan Dubai, Dubai**

Contractor : M/s. Done Contracting LLC

Consultant : M/s. Jouzy Engineering Consultant

Client : M/s. Al Jaziri Group

Scope of Work : Substructure Waterproofing

This is a fast track job of 10,000 sqm area and the project commenced in the month of October and the deadline to complete the substructure work is in November 2017 however the overall completion is in May 2018.

The project calls for a very high specification with materials of European make. The scope of work covers the areas like swimming pool, planter box, hardscaping and wet areas like kitchen, bathroom & balcony. The time is very limited and the main contractor needs site clearance to start their civil job further.

The team is on the job on a war footing basis to meet the deadline.



**Project : A0029/Dubai Creek Harbour
Development DCP, Dubai**

Client : M/s. Emaar Properties LLC.

Consultant : M/s. Allied Consultant Ltd.

Contractor : M/s. ADC System Energy

Scope of Work : Substructure Waterproofing

This job is of a Cooling Plant with an area of 4000 sqmt of pile head treatment. Our team have completed the pile head in 25 days by working day and night shift to complete the job.

This was a challenging job for Rooftek since pile head work requires very long time with very large number of manpower which we have done it by squeezing the program and meticulous planning.

This is a fast track job and is at the finalization stage for vertical areas and expected to complete by end on November 2017. This Cooling Plant is a property of Emaar Properties in Dubai Creek Harbour.

The main contractor was very happy with our planning and execution process for the job and offered dinner to our site team several times as a reward.



Business Overviews | UAE

Agnice Contracting LLC.

Birthday Celebrations



Birthday celebrations were organized with a brunch party sponsored by our group Commercial Director Mr. Kishan Dutta on his birthday and a similar party was also given by our GM (Contracting) on his birthday. Few images captured on both the parties, our Chairman and Group MD, Mr. Ameer Ahamed also attended as a guest and graced the occasion.

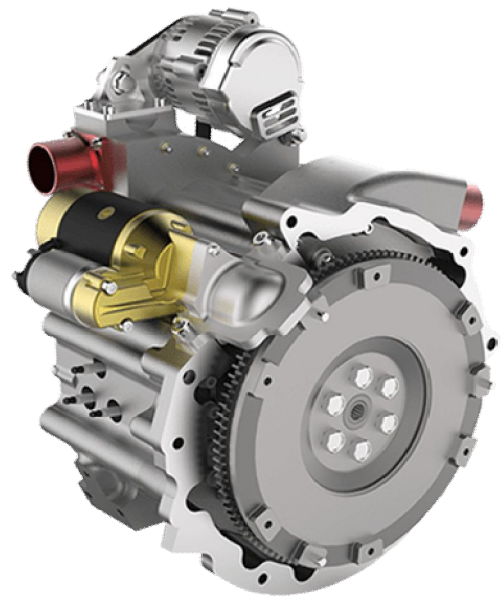
Business Overviews | United Kingdom

Advanced Innovative Engineering – Lichfield, UK

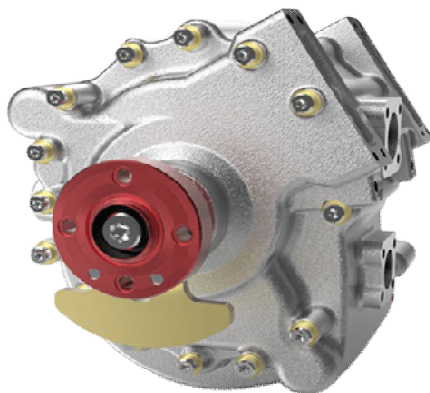
An article was published on the official publication of Race Engine Technology, the communication hub of the racing powertrain world in November 2017 about 650S Single-Rotor Engine of Advanced Innovative Engineering (UK) Ltd.

Below is a brief extract of an article :

“A young company, so far AIE has concentrated on developing single-rotor engine of various sizes, the largest of which is the 650S, the smallest the 40S. The latter is just 125 mm tall, weighs 2 kg and produces 5 bhp from its (effective) 40 cc, while the 650 cc 650S fitted into the Westfield sports car is 331 mm tall, weighs 28 kg and produces 120 bhp”.



650S – 120 BHP



40S – 5 BHP

Welcoming Mark Brown



Mark Robert Brown - Int'l Business
Development Manager – AIE (UK)

Mark has joined as International Business Development Manager in AIE (UK) recently.

A senior business executive with global strategic, commercial and engineering experience gained with SMEs and blue-chip businesses combined with a successful track record in high level sales, marketing and strategic alliance development. He uses a proven people-oriented business approach and has excellent communication skills and has track record of delivering profits and growth under challenging circumstances.

He is a Doctorate in Bioscience (Microwave deactivation of legionella bacteria) from Oslo University and a Bachelor in Civil Engineering from Newcastle University.

His key role would be to grow AIE business manifold by marketing our products and developing strategic alliances with key customers and clients and creating a brand equity for the product in the international market.

We are sure with his joining he will give sufficient impetus to the overall growth & profitability of AIE business.

We wish him all the best in his new role.

Business Overviews | Oman

Agnice International & Partners LLC.



Site of Salalah II Independent Power Plant Project

Salalah II Independent Power Plant (IPP) at completion stage.

Agnice Oman is an EPC contractor for the Fire Fighting & Fire Alarm Systems in the Project. Agnice has designed, supplied & installed entire Fire Protection systems – Fire & Gas Detection Systems, Fire Hydrant System, Sprinkler System, HVWS System, MVWS System, Foam System, FM200 System, Pre action Sprinkler Systems etc for the various buildings/systems in the project. The commissioning activities are in progress and is nearing completion.

The plant will be connected to the existing Salalah grid, generating a total capacity of 718MW including the existing Dhofar Power Plant which has an output of 273MW.

IPP will become commercially operational in the first quarter of 2018 which is located in the Salalah Industrial Area, Raysut, Sultanate of Oman.



Agnice Oman team at Salalah II IPP site Mr. Jagdish, Mr. Suhail, Mr. Kalusalingam, Mr. Althaf, Mr. Wadood and Mr. Jebin (from L to R).



Proposed My City Centre at Sur, Oman

Carrefour Hypermarket Fit-out works Project

Agnice Oman was awarded the tender through successful bidding among various competitors in the domain. The duration of the project is scheduled as three and half months and expected to complete by the third week of February 2018.

Majid Al Futtaim Hypermarkets LLC is setting up a Carrefour Mall at My City Centre in Sur. Construction of My City Centre is commenced in November 2017. The floor area of the mall is around 7000 sqmt. This entails the standard facilities available in similar type of Hyper markets in the country.

The work involved in the project is Civil finishing works, Electrical, Plumbing, HVAC, Fire-fighting and ELV systems.

Business Overviews | Oman

Agnice International & Partners LLC.



Agnice Oman employees Mr. Suhail Sulaiman and Mr. Melvin Paily along with Occidental fire and rescue crew during the training session

Occidental Mukhaizana Project - Fire Alarm Training Program

Agnice Oman hosted a technical, operational and maintenance training on fire alarm system after successful completion of the fire detection and alarm system project at Occidental Mukhaizana Facilities. The oil resource at Mukhaizana region is operated by Occidental and it is the largest enhanced oil recovery project in the region.

Agnice retained their glorious reputation in the oil and gas sector by timely delivery of the project. Our scope of work comprised of a peer to peer networked addressable fire alarm system with 60 numbers. of 4100ES fire alarm panels, each reporting to the central workstation command center. This is one of the largest project in the entire Sultanate in terms of maximum number of Panel networked. The classroom session arranged was basically focused on the technical aspects of the system and the operation scenarios. Thereafter training was also arranged for site based with live demo for appropriate understanding of the operation and maintenance of the system.

Occidental Mukhaizana LLC is having their own self-maintained fire and rescue team serving throughout the Mukhaizana region oil fields and

are well equipped with all latest technologies and equipment's to safeguard the life and property. It was our great pleasure to enhance the team with our latest fire detection and alarm products and to train-up them as well.

6 Million Safe Man Hours without LTI at Salalah-II (IPP) Oman

Salalah-2 IPP project has achieved the great milestone of 6 Million safe man hours without Lost Time Injuries. Dhofar Generating Company (DGC), the Client and SEPCO III, the Main Contractor have recognized the effort of Agnice employees by providing Best HSE Workmen of the Year Awards.

Mr. Sarju Prasad - Rigger and Mr. M.D. Maruf - Helper were selected for the awards from Agnice team. Mr. Gerardo Alvarez - Manager-HSE Department of DGC has presented the award certificates to the selected employees.

The Project Directors of DGC & Sepco3 congratulated the award winners and wished them all success in their future endeavour.

Great achievement for all involved... keep up the good work.



Sarju Prasad - Rigger

Md Maruf - Helper

Business Overviews | Oman

Agnice International & Partners LLC.



Training Program for ORPIC employees

Training Program for ORPIC Employees at MSPP Site

Agnice Oman organized a field training for the operations and maintenance team of Oman Logistics Company (a Joint venture of Oman Refinery & Spanish Fuel Transportation & Storage Specialist CLH) in connection with the handing over of prestigious project, Muscat Sohar Product Pipeline, Jifnain Terminal. It is one of the major milestone project of the Sultanate which stretches over Sohar, Mina Al Fahal and Jifnain Terminals.

Agnice once again succeeded in proving ourselves as leaders in providing turnkey fire protection solutions by successfully completing our scope of works adhering to the standards of authority having jurisdiction in the Sultanate of Oman & relevant International codes.

Agnice delivered an outstanding fire protection solution for our valued client M/s Orpic Logistics which includes but not limited to 2 Nos. of High End Foam skid with self-propelled foam proportioners, 3 x 4000 GPM @ 10 bar pumps supplying water to 3km of hydrant networking with 55 Hydrants, 15 foam monitors, 7 alarm check valves, 98 deluge valves for fuel terminal' medium velocity water spray systems & foam system, gantry protection and transformer protection.

Being a market leader in high end Fire protection solutions, we recognize the significance in providing system training to the clients, so that they could handle the system with the best practices. The training program was basically focused on various types of systems installed and its operation philosophy. The classroom trainings enhanced the attendees to acquire in-depth knowledge on the operation philosophy and scenarios.

For a better understanding and to build up the crew ready for fire and rescue operations in case of any emergency, live on-site demos were also arranged. It was a worthy three day schedule and with which the operations and maintenance crew got hands-on experience and confidence in handling the system with the best practices. Our client M/s. Orpic Logistics also expressed their warm gratitude on our efforts for organizing such an eventful session.



Agnice Oman team celebrated Viswakarma Puja at Salalah II (IPP) Project Site

Agnice Oman team celebrated the Viswakarma Puja ceremony at Salalah II (IPP) project site. The event was arranged in the Fabrication Shop of project. Senior members of Sepco3 Construction (Client) and other contractors have also participated and graced the occasion. Mr. Ram Krishna Ram (Sr. Welder) conducted the Puja ceremony. Prasadam and sweets were distributed to the participants after the function. The team members expressed their gratitude towards the management for their support for making the function successful.

Business Overviews | Oman

Manappat Foods LLC.



Mr. Sreekumar and Mr. Sameer Mohammed accepting the memento from Global Foods – UAE



Mr. Niyas accept Memento from Mr. Jacek Plewa for Modern Trade sales performance



Executive Director Mr. Suhail Ameer addressing the team



ED Mr. Suhail Ameer with Manappat Foods and Global Foods Team

Award of Appreciation from Global Foods LLC- UAE

Amir and Ameer Manappat Foods LLC received award of appreciation from Global Food Industries for 15 years of dedication and diligence to the development of “Arctic Gold” brand in Sultanate of Oman .

Award was presented by Global Foods during the Annual Distributors Meeting in UAE .



Mr. Suhail Ameer handing over gift to Prakash on farewell



Mr. Suhail Ameer handing over memento to Mohamed on farewell



Top performers with ED Mr. Suhail Ameer

Mr. Jacek Plewa addressing Manappat Team



Business Overviews | Oman

Manappat Foods LLC.



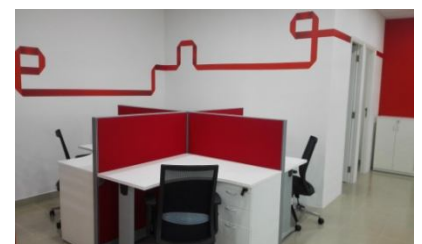
CMD inaugurated new office of Manappat Foods in Oman



Group Executive Director Mr. Sudhir Mohamed, Mr. Abdul Majeed, Mr. Mohsin Azad and other during cake cutting ceremony of new office in Oman

A&A Manappat New office was inaugurated in Oman

New office of A&A Manappat Foods was inaugurated by our Chairman & Group Managing Director Mr. Ameer Ahamed in presence of Group Executive Director Mr. Sudhir Mohamed, Directors of Benchmark Foods Mr. Majeed and Mr. Mohsin Azad.



Business Overviews | UAE

Teejan General Trading LLC.



25 years of Employment in Teejan

Group Executive Director, Mr. Sudhir Mohamed completed 25 years of employment in Teejan in September 2017. All Teejanians were present to wish their captain on this auspicious occasion. As honor and respect, all HODs felicitated GED with "Ponada". As a token of affection, Memento was presented to GED.



GED was overwhelmed by the warmth shown by his team. He described in short, his long run in Teejan from the very first day of joining and various stages he had to go through. GED thanked GMD for all the support given to him throughout his career and categorically stated without GMD he would not have become what he is right now. He urged all to build up a desire to learn everyday to excel in career. He thanked everyone for their affection and urged everyone to work in unison to lead TGTL to greater heights.



Business Overviews | UAE

Teejan General Trading LLC.



Onam Celebrations

Onam celebrations were held at TGTL in September 2017. Colorful Pookalam was decorated at our office. The main attraction of the celebration was the delicious and mouthwatering “Onam Sadhya”; it is noteworthy that all dishes were prepared by Teejan Staff. Occasion was graced by the presence of Chairman and other dignitaries.

Teejan General Trading LLC.

TGTL's major Products & Services : Geotextiles, Geogrids, Clay liners, Drainage Cells, Extruded Polystyrene Boards, Expanded Polystyrene Boards, Insulation plugs, Raised Access Flooring,

TGTL continually keeps striving to explore market opportunities and many more products will be added on Teejan's line of products as part of expansion.



Business Overviews | India

Design & Engineering Team



Agnice UAE Design & Engg. team day out in Chennai, India

In Wonderla Amusement Park all of us assembled in our Office on 27th July - midnight and started our trip towards Wonderla, Bengaluru. After we finished our breakfast in drive-in restaurant, we all checked in to the amusement park at 10 am. It was the place for great fun and enjoyment. In the morning session, we all went for the Land rides and also enjoyed the water rides in noon session. Each and every one of our team had much fun over there with plenty of scary rides etc. It was a day out for all of us with exciting Roller Coaster ride & Rain Disco.

In short, both the above trips were very much exciting, joyful and unforgettable with a family like bonding amongst our colleagues. Thanks to Agnice Electromechanical LLC, Dubai.

On securing following projects :

1. Al Maya Warehouse at Dubai,
2. My City Centre at Ras Al Khaimah,
3. Jotun Labour Accommodation at Dubai
4. Dareen International Warehouse at Dubai

The engineering team was advised by senior leadership team to estimate precisely and meticulously to win more large projects in the near future.

Our Design & Engineer Team Chennai, India were very delighted and celebrated two joyous occasion in May & July 2017 with a day out at Munnar Hill station, Kerala and Wonderla Amusement Park, Bengaluru separately.

Mr. Thangaraj describes his experience in Munnar Hill Station & Wonderla Park ;

We planned for Messapulimala Trekking and Camping which was conducted by KFDC . After we had our lunch in Munnar town, we all checked in to the base camp on 19th May - 5.30 pm which is 24 km away from Munnar. The base camp is located at an altitude of about 6000 ft. All enjoyed and gossiped in the dark evening during the campfire. The overnight sleeping in tents was an unforgettable experience. In early morning, all of us were shivering with Munnar chill weather. After we finished our breakfast, we ventured on our adventurous trek to Messapulimala (altitude 8700 ft) by 8.30 am with our guide and reached the top at 2.30 pm. During the trekking we all enjoyed the natural beautiful scenes on the sky viz: drifting clouds was awesome and from the top we got a panoramic view of Anamudi (the highest peak in the Western Ghats). This remains as an unforgettable trip in the minds of all of us.



Business Overviews | India

Agnice Fire Protection



Project: Fire Protection System for DICO Phase I & II at Bayer Crop Science Vapi Pvt Ltd., Vapi, Gujarat.

Salient Features of the Project:

Scope of Work: Design, Engineering, Supply, Erection, Testing, Commissioning of Fire Fighting system.

Client: Bayer Crop Science Vapi Pvt. Ltd.

Consultant: MANSH Engineers Pvt. Ltd., Ahmadabad.

Major Systems : Fire Hydrant , Water Spray System & Foam Sprinkler system.

Status : Design – Completed & material supply are under progress. Supply of balance equipment is expected to end by end of November.

Challenges: Many challenges are facing to complete the project in the stipulated time with the constrained manpower and material resources.

1. As this is fast-track project, but long delivery time period of material creates hurdles for us to match up with client activities at site.
2. To Completes all height works activities at site with quality & safety with minimum manpower.
3. Pressures to complete the project in the given short period of time where at an all-time high and long material delivery periods proved to be a hurdle difficult to overcome.

Mitigative Measures:

- Daily basis review of engineering activities & Erection activities at site.
- Daily plan for proper material utilization for effective erection.
- Daily Plan for site Erection works with sufficient & minimum manpower.






Business Overviews | India

Agnice Fire Protection



on



	<p>Name : S.Kamalakannan</p> <p>Department : Projects – Office</p> <p>Old Designation : Deputy Manager</p> <p>New Designation : Manager</p> <p>Location : Chennai</p>
	<p>Name : N.Muthupandi</p> <p>Department : HR & Admin</p> <p>Old Designation : Executive</p> <p>New Designation : Senior Executive</p> <p>Location : Chennai</p>
	<p>Name : A.Karthick</p> <p>Department : Engineering</p> <p>Old Designation : Engineer</p> <p>New Designation : Senior Engineer</p> <p>Location : Chennai</p>
	<p>Name : P.Sankar</p> <p>Department : Assembly / Production</p> <p>Old Designation : Engineer</p> <p>New Designation : Senior Engineer</p> <p>Location : Chennai</p>
	<p>Name : M.Sakthikumar</p> <p>Department : Projects - Site</p> <p>Old Designation : Engineer</p> <p>New Designation : Senior Engineer</p> <p>Location : Chennai</p>
	<p>Name : G.Kasivishwanathan</p> <p>Department : Estimation</p> <p>Old Designation : Deputy Manager</p> <p>New Designation : Manager</p> <p>Location : Chennai</p>
	<p>Name : P.R.Subhashini</p> <p>Department : Projects - Office</p> <p>Old Designation : Deputy Manager</p> <p>New Designation : Manager</p> <p>Location : Chennai</p>
	<p>Name : D.Vanuvamalai</p> <p>Department : Engineering</p> <p>Old Designation : Deputy Manager</p> <p>New Designation : Manager</p> <p>Location : Chennai</p>

	<p>Name : S.Vinothkumar</p> <p>Department : Engineering & Estimation</p> <p>Old Designation : Engineer</p> <p>New Designation : Senior Engineer</p> <p>Location : Chennai</p>
	<p>Name : V.Chandraram</p> <p>Department : Finance</p> <p>Old Designation : Senior Executive</p> <p>New Designation : Assistant Manager</p> <p>Location : Chennai</p>
	<p>Name : K.Loganathan</p> <p>Department : Projects - Site</p> <p>Old Designation : Senior Supervisor</p> <p>New Designation : Assistant Engineer</p> <p>Location : Chennai</p>
	<p>Name : B.Sudhakar</p> <p>Department : Assembly / Production</p> <p>Old Designation : Junior Engineer</p> <p>New Designation : Assistant Engineer</p> <p>Location : Chennai</p>
	<p>Name : S.Malini</p> <p>Department : Finance</p> <p>Old Designation : Assistant Manager</p> <p>New Designation : Deputy Manager</p> <p>Location : Chennai</p>
	<p>Name : V.Ishwarya</p> <p>Department : Finance</p> <p>Old Designation : Officer</p> <p>New Designation : Executive</p> <p>Location : Chennai</p>
	<p>Name : H.Vamsi Krishna</p> <p>Department : Procurement</p> <p>Old Designation : Engineer</p> <p>New Designation : Senior Engineer</p> <p>Location : Chennai</p>

Business Overviews | India

Agnice Fire Protection



Ayudha Pooja at Agnice India



Ayudha Pooja Celebration held at Agnice – India, Chennai.



Vice Chairman Mr. R. Govindarajan and Director Mr. N. Balasubramanian at Agnice – India during pooja celebrations.

Upcoming Project:

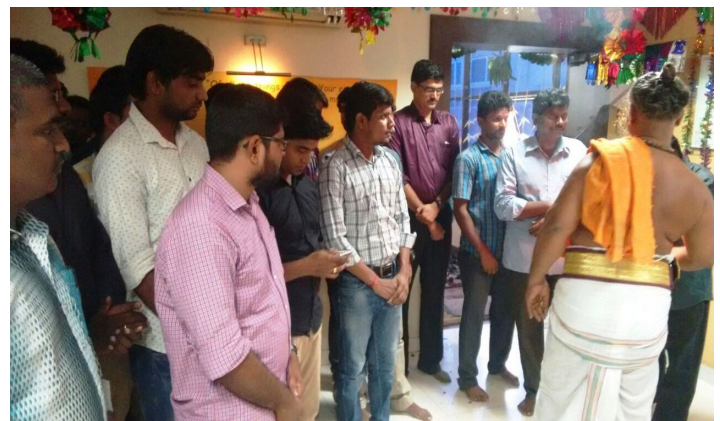
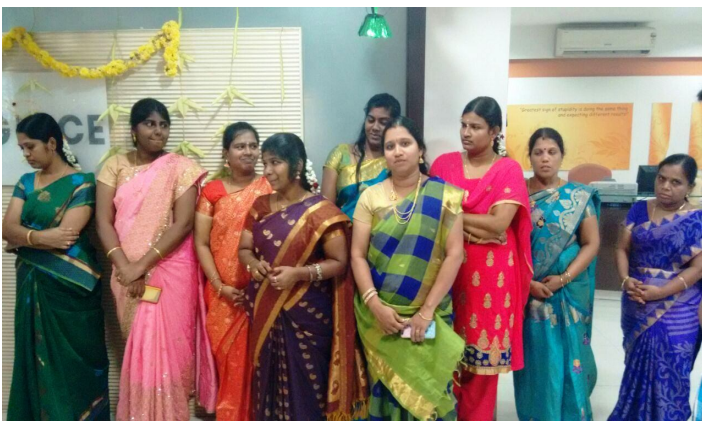
Agnice Fire Protection, India has won the tender in the month of Sep'17 as follows :

Client: Tata Projects Limited, Secunderabad.

Project: 1 x 800 MW Krishnapatnam TPP Stage-2 Nellore Project.

System: Fire Pump House Equipment's, Hydrant System, Spray System, Foam System, FDA System, Gas Suppression System, Fire Extinguishers.

Location: Nellore A.P.



Employees at Agnice India during pooja celebrations

Corporate Social Responsibility

Manappat Foundation



In the class at Vision International Academy , Phullat, Muzaffarnagar, U.P.

Driven by values Manappat Foundation makes real difference
By Muhammed Afzal

Corporate social responsibility comes naturally to the Manappat group. It is in our DNA. For us it is not just about giving a donation.

We are active on the ground making sure that our Vision 2040 programmes make a meaningful difference to our less fortunate brethren said Mr. Muhammed Afzal, CEO Manappat Foundation. Manappat Foundation's Vision International Academy at Phullat in Muzaffarnagar commenced on August 1 2017.

The boarding academy located at a small village in Northern India's Uttar Pradesh state aims to transform children from disadvantaged background with rigorous personalized coaching in four years and help them get into top universities and professional colleges at the end of 12th standard.

The Academy now has 50 kids and by next year we will have 100 children being trained to become future leaders.

The Foundation is also supporting the Hamara School located near the Aligarh Muslim University. For the last 20 years, Hamara School ensures that basic education is accessible to people who find it difficult to put their children in school because of their day to day struggle to survive in a difficult socio-economic environment.

To strengthen the skill sets of the teachers at the Hamara School, Manappat Foundation organized a three-day workshop in modern teaching practices in collaboration with the Amity Institute of Education in New Delhi on October 11-13.

Well-trained teachers form the backbone of a school and training of trainers will be an area of focus for us.



Teacher's training in action at Amity Institute of Education for Hamara School teachers

Corporate Social Responsibility

Manappat Foundation

The Manappat Foundation reached out to the Rohingya refugees living in a Delhi camp with Ramadan kits and had helped the flood victims in Kushinagar in Uttar Pradesh in August'17.



Vision 2040 team reaching out with foods to the flood victims at Kushinagar, U.P.



Made us proud 👍

A 13-year old Mujtaba made all of us very proud with his achievement in discuss throw, hurdles race and relay running at the state sub-junior level.

And we are all thrilled to report that little Muhammed Mujtaba from Manipur who is studying at GKV High Academy, Eriyad with the support of Manappat Foundation has won three medals in the Kerala State Academy Athletic meet. Keep it up !



Vision 2040 team with Ramadan kits at Rohingya refugees camp in Delhi.

Corporate Social Responsibility

Manappat Foundation



Manappat Foundation's Vision International Academy Campus at Phullat in Muzaffarnagar, U.P.



MF Chairman Mr. Ameer Ahamed on various occasions



Vision 2040 team distributing Ramadan kits at Sumaira, Dariyapur and Aligarh districts of U.P.

3rd generation leader from the Manappat Family on the way...



*Hi ! I am Mehek
Suhail Manappat
and I am proud
to be part of
Manappat family
business*



Mehek Suhail Manappat daughter of Executive Director
Mr. Suhail Ameer Manappat

FOOTSTEPS

"Walk a little slower Daddy,"
said a child so small,
"I'm following in your footsteps,
and I don't want to fall.

Sometimes your steps are very fast,
Sometimes they're hard to see,
So walk a little slower, Daddy,
For you are leading me.

Someday when I am all grown up,
You're what I want to be,
Then I will have a little child
Who will want to follow me.

And I would want to lead just right,
And know that I was true,
So walk a little slower, Daddy,
For I must follow you."



People Matters ...



Newly married couple : Agnice UAE employee Balu Varghese with his wife Reshma Shaji



Agnice UAE employee Mr. Shahul & Mrs. Subi blessed with a baby girl named Naiha



Abin K Paul, s/o. Anil K Paul Agnice Oman employee scored 96.4% in Class XIIth

Agnice Oman employee Mr. Muhammed Adil & Mrs. Fathima Synsi blessed with a baby boy named Aqeel Muhammed Adil.



Agnice Oman employee Mr. Naushad K & Mrs. Rafeefath blessed with a baby boy named Muhammed Shanzil.

Agnice Oman employee Mr. Sanoj & Mrs. Vinita blessed with a baby boy named Prithvi.



Agnice Oman employee Mr. Santhosh & Mrs. Reshma Santosh blessed with a baby boy named Abibhaj.

Inspirations...

The Midas Touch

We all know the story of the greedy king named Midas. He had a lot of gold and the more he had the more he wanted. He stored all the gold in his vaults and used to spend time every day counting it.

One day while he was counting a stranger came from nowhere and said he would grant him a wish. The king was delighted and said, "I would like everything I touch to turn to gold." The stranger asked the king, "Are you sure?" The king replied, "Yes." So the stranger said, "Starting tomorrow morning with the sun rays you will get the golden touch." The king thought he must be dreaming, this couldn't be true. But the next day when he woke up, he touched the bed, his clothes, and everything turned to gold. He looked out of the window and saw his daughter playing in the garden. He decided to give her a surprise and thought she would be happy. But before he went to the garden he decided to read a book. The moment he touched it, it turned into gold and he couldn't read it. Then he sat to have breakfast and the moment he touched the fruit and the glass of water, they turned to gold. He was getting hungry and he said to himself, "I can't eat and drink gold." Just about that time his daughter came running and he hugged her and she turned into a gold statue. There were no more smiles left.

The king bowed his head and started crying. The stranger who gave the wish came again and asked the king if he was happy with his golden touch. The king said he was the most miserable man. The stranger asked, "What would you rather have, your food and loving daughter or lumps of gold and her golden statue?" The king cried and asked for forgiveness. He said, "I will give up all my gold. Please give me my daughter back because without her I have lost everything worth having." The stranger said to the king, "You have become wiser than before" and he reversed the spell. He got his daughter back in his arms and the king learned a lesson that he never forget for the rest of his life.

What is the moral of the story?

1. Distorted values lead to tragedy.
2. Sometimes getting what you want may be a bigger tragedy than not getting what you want.
3. Unlike the game of soccer where players can be substituted, the game of life allows no substitutions or replays. We may not get a second chance to reverse our tragedies, as the king did.

Consideration

One day, a ten-year-old boy went to an ice cream shop, sat at a table and asked the waitress, "How much is an ice-cream cone?" She said, "seventy-five cents." The boy started counting the coins he had in his hand. Then he asked how much a small cup of ice-cream was. The waitress impatiently replied, "sixty five cents". The boy said, "I will have the small ice-cream cup." He had his ice-cream, paid the bill and left. When the waitress came to pick up the empty plate, she was touched. Underneath were ten cent coins as tip.

The little boy had consideration for the waitress before he ordered his ice cream. He showed sensitivity and caring. He thought of others before himself. If we all thought like the little boy, we would have a great place to live. Show consideration, courtesy, and politeness. Thoughtfulness shows a caring attitude.

Why are Goals Important ?

On the best sunny day, the most powerful magnifying glass will not light paper if you keep moving the glass. But if you focus and hold it, the paper will light up. That is the power of concentration.

A man was traveling and stopped at an intersection. He asked an elderly man, "Where does this road take me?" The elderly person asked, "Where do you want to go?" The man replied, "I don't know." The elderly person said, "Then take any road. What difference does it make?"

How true. When we don't know where we are going, any road will take us there.

Suppose you have all the football eleven players, enthusiastically ready to play the game, all charged up, and then someone took the goal post away. What would happen to the game? There is nothing left. How do you keep score? How do you know you have arrived?

Enthusiasm without direction is like wildfire and leads to frustration. Goals give a sense of direction. Would you sit in a train or a plane without knowing where it was going? The obvious answer is no. Then why do people go through life without having any goals?

In Lighter Vein...

A Normal Person !

In a "Mental Hospital" a journalist asks the Doctor: "How do you determine whether to admit a mental patient or not?"

Doctor: "Well..we'd fill a bathtub with water & then give a teaspoon, a glass & a bucket to the patient & ask them to empty the bathtub."

Journalist: "Oh, obviously a normal person would use the bucket coz its bigger."

Doctor: "No, a normal person would pull the drain plug! Please go to bed No.39. We will start further investigations on you!"

What Indian advertisements taught us???

1. Kareena has dandruff problem, Katrina has dry hair problem, Shilpa has hairfall problem and Priyanka has chip-chip.
2. If your daughter is not Ready to Get married, take her to a Jewelry / Textile shop.
3. All superstars are so poor that they prefer to risk life for a cool drink than to purchase it.
4. Fruit content in shampoo and soap is more than fruit content in 99% of juices.
5. You can't eat Dairy Milk Silk without spreading it all over your face.

Leave Applications (Murdering English Language)

Infosys, Bangalore: "Since I have to go to my village to sell my land along with my wife , please sanction me one-week leave."

Oracle, Bangalore: From an employee who was performing the "mundan" ceremony of his 10 year old son: "As I want to shave my son's head , please leave me for two days."

From H.A.L. Administration Dept: "As my mother-in-law has expired and I am only one responsible for it please grant me 10 days leave."

Another employee applied for half-day leave as follows: "Since I've to go to the cremation ground at 10 o'clock and I may not return, please grant me half day casual leave"

A leave letter: "I am suffering from fever, please declare one-day holiday."

Covering note: "I am enclosed herewith..."

Actual application for leave: "My wife is suffering from sickness and as I am her only husband at home I may be granted leave".

Telegram sent by a Rural Branch Manager to Zonal Office "wife serious, send substitute!"

Find how many images of Tiger are there in this picture ?



Share it... when you find it !!



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Newsletter Archive



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If you have any feedback, please write to sajid@manappat.com

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