

Manappat Together

MANAPPAT CORPORATE MAGAZINE



Business has a
responsibility
to give back to
the community

Chairman & Group MD's Message

Dear Family Members,

I am very happy to know that this time “Manappat Together” is featuring the Corporate Social Responsibility (CSR) initiatives of the group; which is my most favored “business” as of now. The “Art of Giving” is such a wonderful concept that one will enjoy it only when one start giving selflessly.

I want our younger generation family members to practice this. We, at Manappat family, are fortunate to have a better life than many of the less fortunate world. We have to be conscious about our responsibility to the society irrespective of it size, whether small or big. Once that consciousness is put into practice, you will see the sign of changes among the people around you. The satisfaction one derives out of it is beyond imagination.

Frankly speaking, the projects I am involved in Uttar Pradesh, India during the last 3 years has given me a much better satisfaction than my entire 35 years of business life. When you see the problems of others and when you are able to solve many of those for the under privileged, it gives you an entire different satisfaction; which is much superior to a construction project being successfully handed over. I want each member of the FAMILY to personally commit themselves to do some voluntary work towards our CSR initiatives on their own in whatever sphere it may be.

On the business front, lot of things are going to happen during the next couple of years. Agnice Dubai has a huge order booking, Teejan Dubai is in the process of a reengineering, both Agnice India as well as Oman businesses are in a positive trajectory. In UK, AIE is likely to click some good deals this year. Overall, we are on a growth path.



We shall have a new senior person joining the family as Group CFO by 3rd quarter of the year in order to enhance our financial stability. We also have a senior person who joined as Manager (Asset Control) in India, and whose role will include extending collateral securities of Indian properties towards business growth overseas.

The extra initiative taken off late by our Partner & Sponsor of UAE businesses Mr. Jamal Majed Khalfan Bin Theniyah is a welcome change for the acceleration of our UAE operations. Coming two-three years, InSha Allah, you can expect quantum jump in the business situation of many of our group companies. Let us all put our hands together to pray to Almighty to keep us in the right path and progress together for the benefit of the entire family members and their extended families.

Happy Eid to all of you.

- Ameer Ahamed

Dear Team,

By now all of us would be running full steam to achieve our financial targets for the current financial year and which would have been documented and signed off by now. Each market will have its own nuances and the trick is to ensure we are in touch with the ground realities and future forecasts, albeit from reliable and authentic sources, so that we could put our strategy and plans in place.

Apart from the business and people news, this year we have decided to give a deeper preview of our corporate social responsibility, something which is an integral part of our values and which we hold so dearly.

Corporate social responsibility isn't just about giving vent to our philanthropic aspirations. It is also about creating a trust amongst our clients, strengthening our brand image and loyalty and creative employee morale apart from attracting talent.



Our Chairman has a vision and Manappat Foundation is tirelessly moving towards achieving the vision, whether upliftment of the economic conditions of the less fortunate, education, health care etc.

Our businesses also need to rub off the same ethos and values and contribute in it's own ways to the vision of the Manappat Foundation, howsoever insignificant it may be.

We take this opportunity to wish you all and your family a very Happy Eid and lot of peace, prosperity and happiness.

With best regards,

- Kishan Dutta

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Corporate Social Responsibility

Manappat Foundation



Chairman Manappat Foundation Mr. Ameer Ahamed inaugurating a new building of Vision International Academy in Phulat village, Muzaffarnagar district of Uttar Pradesh, India

Established in 1993, Manappat Foundation has long focused on systematic approaches in alleviating poverty with faith inspired actions. The ambit of Manappat Foundation's activities includes providing a helping hand for the orphans, food distribution to the needy, scholarships, technical skill training and micro-financing support to the deserving section of the marginalized communities.

Our genesis began with the introduction of welfare programs across Kerala and has gradually spread its roots over the years to other parts of India.

Our main focus areas are:

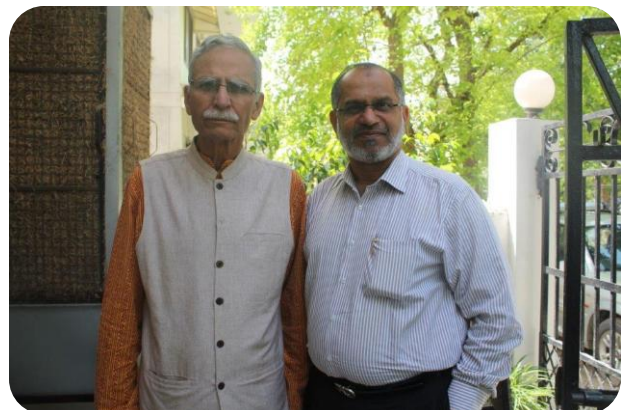
- ✓ Education
- ✓ Economic Empowerment
- ✓ Water, Sanitation, Hygiene (WASH) and Health
- ✓ Advocacy & Social change

Vision 2040 Project

A project for the upliftment of the marginalized population in the backward districts of Uttar Pradesh, India.

Vision 2040 is an educational, social and economic transformation program to advance the underprivileged community to a vibrant and progressive community of nation builders in the backward districts in the state of Uttar Pradesh, India.

One of the primary projects of Vision 2040 is the Vision International Academy (VIA) in Phulat, Muzaffarnagar, Uttar Pradesh, India. VIA aspires the Madarasa pass out Hafizs' to be trained through an intensive coaching program over a period of 4 years to become professionals and ultimately empowered citizens of India holding the spirituality in one hand and Science & Technology in the other hand with confidence, commitment and responsibility towards the society.



Lt. Gen. Zamiruddin Shah, Advisor Vision 2040 Project & Chairman Manappat Foundation Mr. Ameer Ahamed at an occasion.

Corporate Social Responsibility

Manappat Foundation



The students and staff of Vision International Academy
By Mirror Special Correspondent

Vision International Academy, Phulat, Muzaffarnagar, U.P. India : Breaking stereotypes of Madrasa students, the target is no less than IITs, IIMs

From Delhi, we drove to Muzaffarnagar to attend the Republic Day celebrations at a madrasa in Phulat village, Muzaffarnagar district of Uttar Pradesh. The mere mention of madrasa had already filled our minds with the set of narratives with which we grew up over the years.

We expected some students in crumpled kurta and pyjama with a pair of unclean shoes would welcome us with Indian flag – a potential picture of madrasa students. But the perception faded as we entered the campus of Vision International Academy.

To our surprise, we came across a spectacular building presenting the look of a convent school. Big playground, well-designed dining hall, clean classrooms and well-kept parks have suddenly changed our perception.

The students dressed in white Jubba and Nehru Jacket with white skull caps shining like stars foretelling their future. We were spellbound looking at the zeal and cheerfulness on their faces.

All of them were Hafiz-e-Quran who got admission in this academy to realize their dream of becoming doctors, engineers and other professionals.

Corporate Social Responsibility

Manappat Foundation

Braving chilling cold, they were cheerfully waiting for us under the tricolor in play-ground facing their hostels. The tricolor was unfurled by Ameer Ahamed Manappat, the Kerala-based philanthropist-cum-businessmen who is the mentor of this unique institution.

Unfurling tricolor was followed by the recitation of the national song in a mesmerizing voice of a Hafiz-e-Quran. The recitation of the Holy Quran, Naat and the national anthem were presented by new young Huffaz.



Managing Trustee Mr. Ameer Ahamed Manappat Foundation, the man behind the project addressing the students of Vision International Academy.



VIA students presenting a drama on Republic Day function

The education is the only remedy that can treat the disease of Muslim community, said Hafiz Abdullah while delivering his speech in eloquent English. The main attraction of the event was an informative play where students depicted the evils of the current educational system which is devoid of ethics.

"Professions without ethics have only created problem in modern times. For example, a doctor without ethics will only suck the blood of patients until they die. A doctor with ethics will be a great asset for community, country and humanity at large," said Syed Zubair Ahmad, editor MuslimMirror.com, addressing the students of the Academy.

"You are the ambassador of communal harmony and future leaders," said Ameer Ahamed Manappat in his presidential address. Inspiring the students to come out with their best, he said, "Only you can bring a change and no one can do it for you. When you keep your ambition high, sky is not the limit. We have started a revolution to get freedom from poverty, illiteracy and negativity."

Vision International Academy is a brain child of Ameer Ahamed Manappat which was started six month back with 75 Hafiz e Quran, all teenagers.

Corporate Social Responsibility

Manappat Foundation



Chairman Mr. Ameer Ahamed & Prof. Parvaiz Talib with kids of informal primary School

VIA is one of the primary projects of Vision 2040 which provides an educational platform for Hifz e Quran passed out students to complete formal 10th and 12th standard examinations along with providing extensive coaching for getting admission into reputed higher education institutions such as IITs and IIMs.



Launch of Vision 2040

While stereotyping of madarsa students as a meek, docile and educationally backward lot is not uncommon, a visit to this school can change mindsets and strongly-held perceptions. The desire to succeed was clear from the smile on the faces of the students. It seems they are determined to break the stereotypes of madrasa students and make a difference.



Distribution of Ramadan Kit



Students at Vision Informal School

Business Overviews | UAE

Agnice Contracting LLC.



Our Group Executive Director Mr. Sudhir Mohamed, Group Commercial Director Mr. Kishan Dutta, GM (Contracting) Mr. Anish Kasim & Executive Director Mr. Aasim Ameer & Others at Board Meet.



Our sponsor Mr. Jamal Majed Khalfan Bin Theniyah along with our Chairman & Group MD Mr. Ameer Ahamed having a chat on business look ahead during Board Meet.

A Board meeting was held to review performance of Agnice UAE and Teejan General Trading with our sponsor Mr. Jamal Majed Khalfan Bin Theniyah



Mr. Ameer Ahamed our Chairman & Group MD along with the Director of Dubai Properties while handing over an advance Cheque for the land purchased in Studio City, Dubai for construction of G+3 Residential Apartments.



Executive Director Mr. Aasim Ameer

Mr. Aasim Ameer Manappat has recently been relocated as Executive Director to UAE. We wish him all the best in his future challenges.

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Agnice Contracting LLC.



Agnice UAE : Group Commercial Director and GM (Contracting) along with project team at the inaugural ceremony of City Centre



Agnice UAE celebrated International Women's Day with senior leadership team



Certification of Appreciation

It was an honour for our Project Manager Mr. Yasar Abdulsalam, the company as well as the project team of Al Maya when our esteemed client M/s. Amana Contracting felicitated him for his remarkable performance in "The Health, Safety and Environment". He was recognized for outstanding safety performance and contribution of the project reaching 500,000 safe man hours on Al Maya Project.

The management is always committed in creating a safe working environment for all its employees.

Client visit at Al Shaya Project site

The management of Al Shaya Project paid a visit at site. They conveyed that they were happy of our quality, safety and progress of the works at site.

Sr. Project Manager Mr. R. Lakshmipathy of Span Steel Construction appreciated the team work and good performance .

He also requested all to keep the same momentum maintained till the end of project and achieve successful completion.

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3rd Party Training at Cash & Carry Project Site

A training was conducted by a 3rd Party Consultancy at Cash & Carry Project site at Jafza South, Dubai on 29th January 2018 for our workmen to add value on the following skills :-

- Scaffold erecting and dismantling
- Scaffold inspector
- First aider
- Fire fighter
- Flag man

It was a refresher training those who participated in this training are experienced in the same field. They have discussed in brief with trainer about mandatory procedures and methods and new techniques.

Training By : Star Safety & security Consultancy, Dubai, UAE.

Trainer name : Mr. Arun

Requested By : Mansoor Ali & Nijo

Business Overviews | UAE

Agnice Contracting LLC.



Majid Al Futtaim City Centre, Ras Al Khaimah Project Site

It was a joyous moment for the project team of Majid Al Futtaim City Centre Ras Al Khaimah when the safety award function held at site. It was a proud moment for Agnice UAE and the team for being a part of this project to achieve 45000 LTI free man hours. It was an achievement of our valued staff members and workmen for their dedication, hard work and commitment to the project.

Welcome



Abbas A. has joined us as Manager (Asset Control) for the Manappat Group. He is a B. Com Graduate from Calicut University and a Diploma in Computer Studies. He has got a total of 18 years experience in the field of accounting and other related matters. He has also appeared for CA Intermediate Exam. His role will include extending collateral securities of Indian properties towards business growth overseas. He will be based out of Cochin, India.

We wish him all the best in this critical role.

Business Overviews | UAE

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Training on Quality

A workshop was conducted for all the Workmen & Charge hands of the MEP projects at various project sites by Jeevanand our Quality Engineer. It was an interactive learning session to enhance the project quality, progress & safe working procedures. The feedback from Workmen, Foreman & Charge hands were overwhelming and they enjoyed the session.

This activity has come out from our business workshop which we held on the 20th of January, 2018. Jeevanand our QA/QC Engineer was mandated to cover the entire workforce of

Agnice Contracting & Agnice Electromechanical and participation was mandatory right up to the Charge hand levels.

The key thing emphasized on a training that maintenance of diaries by Charge hand and Foreman is vital so that they can plan their days activities and keep a check on the critical works.



Quality Engineer Jeevanand

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Few upcoming projects



Patchi Chocolate Factory

Project : Patchi Chocolate Factory
Consultant : A2Z Architectural Engg. Consultants
Main Contractor : Buildmark Contracting LLC.
MEP Contractor : Agnice Electromechanical LLC
Builtup Area : 12000 sqm



DB SCHENKER Regional Head Office & Distribution Center

Project : DB SCHENKER Regional Head Office & Distribution Center
Consultant : DCM International / SPEC
Main Contractor : Amana Steel Building Contracting LLC.
MEP Contractor : Agnice Electromechanical LLC
Builtup Area : 36000 sqm



Dareen Project

Salient feature of Project – Dareen International Co.

- Project – Proposed G+M+1 Office and Warehouse at Technopark
- Client - Dareen International Co.LLC
- Total Plot Area – 27,911.88 sq.m
- Total build up area – 32,506.79 sq.m
- Challenges Faced – Height of ware house is 22m & to obtain engineering approval for Ac equipments / light fittings
- HVAC system – 8000 Sq.m of duct works as labour sub contract + 3000 m of chiller water piping with an hired manpower along with building management system.
- Electrical System – 16 m height Multi tier racking lighting system Plus all coordination for special conveying system for both pharmaceutical / goods storage.
- Plumbing system – Special system such as Centralized water heating system & water purification / filtration system & Net work irrigation system.



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Business Workshop



Business Workshop

A business workshop was held on the 20th of January 2018 at Flora Creek. The objective was to identify key actions for the business in a participative way since all the staff members were invited for a full days workshop.

The workshop was facilitated internally by our Commercial Director and the speakers included Anish Kasim, Aasim, Vinayan and other team leaders representing various groups.



We also identified few young achievers and who made a presentation on some identified topics critical to our business.

The actions were minuted and followed through post the workshop.

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Agnice Contracting LLC.

Business Workshop



Business Overviews | UAE

Agnice Contracting LLC.

Christmas, Pongal & New Year Celebrations



Business Overviews | United Kingdom

Advanced Innovative Engineering – Lichfield, UK



AIE Selects HFE International as Engine Sales & Services Provider

By AIE UK

Advanced Innovative Engineering (AIE), UK Ltd. has chosen HFE International of Tucson, AZ as an engine sales & services provider for its range of advanced rotary propulsion systems, further extending the reach and after-sales support in North America for Lichfield, UK-based developer of unrivalled high power-to-weight ratio, Wankel rotary engines for unmanned systems.

Combining AIE's know-how in rotary combustion engine design & development with HFE International's experience in systems integration and providing custom solutions for clients globally, the agreement leverages both companies' capabilities to offer the highest level of quality and service in order to meet the increasing demand from customers for specific and highly-optimised solutions.

"We realised immediately that collaboration with HFE International would have a positive impact on the level of supportability offered to end-users deploying platforms with an AIE engine, and provides both an added-value sales channel for our propulsion systems and an array of enhanced services for our US customers", explains Nathan Bailey, AIE managing director. "Our agreement with HFE forms a logical win-win situation for both AIE & HFE, and for our customers", adds Bailey.

AIE and HFE International provide a wealth of combined experience in propulsion systems development and integration, to be applied towards powering a new generation of surveillance unmanned aerial vehicles (UAV's), including a growing number of requirements for distributed hybrid-electric power for multi-rotor and VTOL platforms worldwide.

HFE International is an ISO 9001:2015 registered U.S. company that provides propulsion system integration to a wide variety of aircraft platforms including rotor craft, fixed wing and hybrid platforms around the world.



Does a state-of-the-art rotary engine really have what it takes to make an impression in the world of racing technology?

That was the question raised by Ian Bamsey in the November 2017 issue of **Race Engine Technology Magazine**. Bamsey interviewed rotary engine patriarch David Garside, and AIE (UK) Ltd Managing Director Nathan Bailey, regarding AIE's latest advancements into the world of rotary powertrain technology.

The featured article '*What Goes Around Comes Around*' takes an in-depth look at AIE's single-rotor engines and combined patented technology that could herald the rotary engine's return to motorsport.

A Next Generation Racing Engine

The magazine article follows the recent demonstration of AIE's 650S rotary engine, that successfully powered a Westfield sports car at Millbrook Proving Ground track. It is AIE's 650S engine that really showcases the potential of the small-form rotary in an industry where downsizing is crucial.

Yet, as the article points out, the distinguishing factor of the AIE rotary as a next-generation racing engine, is not just its size, but the patented technologies made available through David Garside; the mastermind behind the Norton motorcycle engine that won the 1992 Senior TT.

In particular, the patented SPARCS (Self-Pressurising Air Rotor Cooling System) addresses two deficiencies of the conventional air-cooled rotary; inadequate cooling, such as in high ambient temperatures and an inefficient total loss lubrication system.

Commenting on the previous drawbacks of the rotary, Nathan Bailey explains "*When it comes to longevity of the rotary engine, everyone thinks apex seal wear is the most crucial aspect, but that problem is a thing of the past thanks to modern ceramic apex seals... keeping the rotor cool is the key challenge these days.*"

The Future of Rotary in Motorsport

As rightly pointed out in the magazine article, a major focus for the AIE rotary is within the UAV (unmanned aerial vehicle) market, where weight considerations dominate. Popular rotary engines for this industry are AIE's smaller 225CS and 40S engines, the latter just 125mm tall and weighing 2kg.

However, it is the 650S that is designed to deliver high power for competition racing, with its inherently low vibration and better efficiencies at the higher rpm that is required in motorsport. In addition to this, the 650S is also suited to hybrid power generation. AIE is actively developing rotary hybrid technology to explore kinetic energy recovery in collaboration with Westfield Sportscars which is hoped will lead to a cleaner choice of motive power for niche sports cars.

Business Overviews | Oman

Agnice International & Partners LLC.



The plant, consists of four gas turbines with four heat recovery steam generators and two steam turbines.

A strong safety leadership by top management, all members of the project focusing on identifying and controlling hazards, reducing exposure to health and safety risks, field supervision of high risk

Salalah 2 IPP Project Brief

Salalah 2 IPP project, with an aggregate capacity of 445 MW, and an investment of US\$ 465m consists of four gas turbines with four heat recovery steam generators and two steam turbines. Our scope of work included Fire Hydrant System, Fire Hose Reel System, Fire Extinguisher, Fire Detection System, Clean Agent Fire Suppression System, High Velocity Water Spray system, Sprinkler System, Gas Detection System, Medium Velocity Water Spray System, Flame Detection, Foam Sprinkler System, Foam System, and Foam Hose Reel/ Hydrant System.

The plant was completed ahead of schedule with zero hours of lost time injury. Agnice has also clocked 150269 man hours without LTI at Salalah-2IPP. This milestone is an outstanding achievement and is something that many construction projects aim for, but don't always achieve.

works and supporting the general health and well-being of our team members has ensured we make this milestone a reality.



The Greenfield Salalah 2 IPP project was inaugurated on 8th March 2018 by ACWA Power in an official ceremony under the patronage of H.H. Sayyid Shihab bin Tariq al-Said, advisor to His Majesty Sultan Qaboos bin Said Al Said

Business Overviews | Oman

Agnice International & Partners LLC.

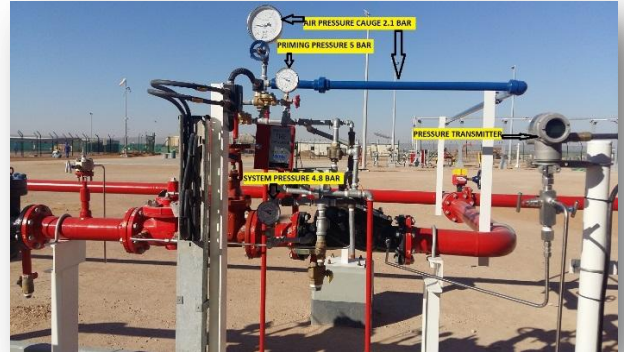


Central Processing Plant, Saih-Rawl, Oman

Project: Deluge Spray System for Saih-Rawl Central Processing Plant, Saih-Rawl, Sultanate of Oman

The gas fields of Saih –Rawl are PDO's (Petroleum Development of Oman) largest concession and started production since 1999. Despite of the falling reservoir pressure, the production is assured through the Central Processing Plant.

Agnice Oman bagged the EPC contract for providing the fire protection solutions for the Accumulator and Chiller vessels. As at all times, Agnice succeeded in proving ourselves as a market leader in providing turnkey fire protection solution without any compromise on the quality and global standards. Even though we identified and resolved certain issues using 3-D modeling during the pre-execution stage, still some hindrances popped-up in terms of the feed design. In spite of these hurdles, we successfully achieved the required milestones such as design, HAZOP, SIMOP, site execution, pre-commissioning and commissioning.



Project Site @ Saih-Rawl, Oman

The extreme dedication of Team Agnice and expertise in execution was highly appreciated by the client, which really boosts their energy to rise further.

During the handing over phase, an in depth operation and maintenance training to the end users were also provided by our team. Our valued customer M/s. Petroleum Development of Oman, did not hesitate to express their happiness towards our expertise approach in ensuring a high end fire protection solution for their property. Such appreciations keeps proving ourselves as a market leader in the industry.



Agnice Oman Team at Saih-Rawl, Oman

Business Overviews | Oman

Agnice International & Partners LLC.



Agnice Oman : Fit-out Project for Carrefour at My City Center, Sur

New Venture - Fit-out Project

Agnice Oman was awarded with the Fit-out project for Carrefour at My City Center, Sur. The completion date of project was agreed in February 2018 and the opening date of the mall was fixed as 6th of March 2018. The site was mobilized on 7th of November 2017 and a team of Agnice Engineers took over the site and started the job.

The scope of work was civil finishing works like Concrete Screed, tiling, water proofing, dry wall partition, false ceiling, painting etc., plumbing, drainage, water supply, electrical, HVAC and Security system works like CCTV, Access control, Intrusion alarm, telephone and data system.

All the facilities on the sales area was completed one month before the scheduled opening date of the Mall and allowed the Mall management to start merchandising the product display arrangements on the sales area. Balance works were completed and handed over to mall management without any hindrance to the mall operation. The mall was opened as scheduled on the 6th of March 2018.

There was appreciation from every corner of the Clients office regarding the quality of the job achieved and the timely completion of the scope. The team was appreciated for their hard work and sincere effort in achieving the target.



New Year Celebrations at Agnice Oman Office with Senior Leadership Team and Omani staff all cutting Cake together.

Business Overviews | Oman

Agnice International & Partners LLC.



Agnice Oman Employees Mr. Suresh Arasappan, Mr. Venkatesh Ramamoorthy, Mr. Aadil M Ashraf and Mr. Arsath R with Simplex Technical Specialist Mr. Anas Hakkim.

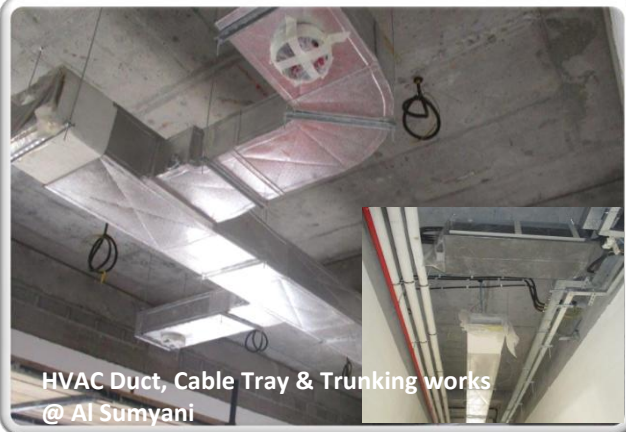
Simplex Training Program for Agnice Oman Employees

In order to ensure that our employee's skills and knowledge levels are being regularly updated to help in addressing the technology changes and providing the skills to leverage new and emerging technology, an in-house employee training program was held at Agnice Oman on "Simplex 4100ES/4010ES Service & Programming" during third week of September 2017.

The training program focused on Simplex fire detection products, paging/voice evacuation, system configuration and troubleshooting. They arranged a manufacturer shop floor look & feel training rigs at our office which was deeply appreciated by the technical specialist from Johnson Controls (*formerly Tyco Fire Detection Products*). The team succeeded in grabbing hands-on skills and knowledge on a wide range of verticals to handle and troubleshoot the system according to various customer specifications. There were several assessment tasks, which was closely monitored and guided to ensure a quality proven training certification. Also their delegate did not hesitate to express their pleasure on the arrangements and warm hospitality provided to them at Muscat.

Agnice Oman, strongly believe that such organizational training and development plans would definitely steer the overall quality, productivity, employee satisfaction and the learning culture.

At all time, our employees are our most valued assets and such training and development programs equips them with the required skills to excellence in their field of activity in today's increasingly competitive global market.



HVAC Duct, Cable Tray & Trunking works
@ Al Sumyani

MEP works of Frontier Camp for Ministry of Defence, Oman – Package 01

The Project consists three camps along the geographical border of Oman with the United of Arab Emirates. Each camp is compounded by boundary wall with main gate and watch towers. All other buildings throughout the different camps are for offices, utilities and facilities.

As this is our first project with M/s Federici Sterling BATCO as well as MOD, Agnice Oman is working hard every day to deliver value added services to our client by providing best resources and facilities which meets the highest industry standards in terms of safety, utility and quality. With strong support of our Procurement team and Project operation team, we have successfully crossed major milestones like delivery of long lead items, phase wise work completion with sufficient usage of resources, etc. The planned completion for the project is Aug 2018.

Business Overviews | Oman

Benchmark International



The Benchmark Team from (L to R) Mr. Tom Isaac, Ms. Salma Ali, Mr. Nazirudheen K.A, Mr. Damu Murali, Mr. Nishanth.K in Office at Ghala

Benchmark has revamped activities in Oman

Benchmark International L.L.C, the trading division of Manappat Group in Sultanate of Oman had revamped its activities from March 2017 under the guidance of Senior Management and with initial support from Teejan General Trading (Dubai) and continued support from Agnice International LLC (Oman). Though Benchmark initially offered only the product portfolio of Geotextiles & Waterproofing products, Carpets & Flooring Products and Insulation products similar to TGTL to cater to the infrastructure and building material customer segments.

Of late they expanded the product line to cater to the clients in Oil & Gas, Fabrication and Automotive Aftermarket customer segments by securing the distributorship of world renowned brands like Rustoleum (USA) - Lubricants, & Coatings, AFTC(Netherlands)- Double Sided Tapes, Araldite –Adhesives, Climb Force –Aluminium Ladders for the Sultanate of Oman in a short span of one year.

Apart from this they have received sub-distributorship for Oman from the Middle East master distributors for Ambersil (UK), Specialty Lubricants & Fortron (Australia/UK) Automotive Treatment Systems. A significant achievement which they achieved in 2018 was securing the Authorized distributorship for MAGNAFLUX (UK) the World leader in NDT Chemicals and Equipment for The Sultanate of Oman and they have a new Store and office at Ghala Industrial Area in Muscat.

The Business Head for Benchmark is Mr. Damu Murali, who is a Mechanical Engineer with MBA in Marketing with more than 14 years' experience in marketing and selling Specialty Lubricants and Automotive Aftermarket products in the Middle East.

Benchmark look forward to securing more products which complement their product portfolio and becoming a preferred supplier of choice to all customers in the various customer segments in the market they operate.



Benchmark Product : Magnaflux Delivery Van

Business Overviews | Oman

Manappat Foods



Mr. Sreekumar and Mr. Sameer accepting the award from Mr. Jacek Plewa General manager of Global Food and Mr. Feroz Shaikh – Finance Manager of Global Food.

A & A Manappat Foods – Best Fast Growing Distributor Award

A & A Manappat Foods and Trading LLC has received “Best Fast Growing Distributor” award from Global Food Industries LLC during the annual sales distributors conference in UAE. The award was bestowed in recognition and appreciation of their continuous sales growth in last 3 years.



Mr. Jacek Plewa – GM of Global Food Industries addressing the team



Gold Homestyle – New products introduction from Mr. Rai Rawat – R & D Manager of Global Foods



Manappat Foods Van sales team accepting memento & certificate for good performance

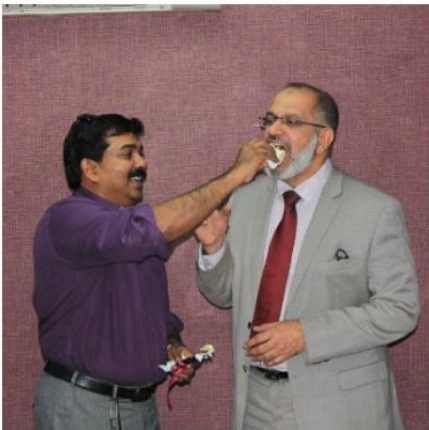


Teams Together : Manappat Foods & Global Foods

Business Overviews | UAE

Teejan General Trading LLC.

Birthday Celebrations



Senior Leadership and all staff members at TGTL UAE celebrated 50th Birthday of Mr. Sudhir Mohamed, Executive Director. The occasion was also graced by the presence of our Chairman & Group MD Mr. Ameer Ahamed, Group Commercial Director Mr. Kishan Dutta & General Manager (Contracting) Mr. Anish Kasim of Agnice UAE.

Business Overviews | UAE

Teejan General Trading LLC.

INDOOR SPORTS FLOORING

At Abu Dhabi Vocational Education and Training Institute (ADVETI) - Sharjah



AXMINSTER CARPET - AURIS HOTEL, AL BARSHA



Supply & Installed Roll Carpet at
Sheikh Rashid School for Boys - Nad Al Sheba



TGTL continually keeps striving to explore new market opportunities to add new product to their product line as part of their expansion plan. Few projects carried out by Flooring Division is displayed here on flooring solutions i.e. Carpet Tiles, Vinyl flooring, Sports Flooring, Hand tufted carpets, Grass carpets etc.



Hand Tufted Carpet at Dubai Maritime City Office

Business Overviews | UAE

Benchmark Foods LLC.



Mr Nivas Salian , General Manager and Mr Abdul Majeed , Director Benchmark Foods with Mr Florencio S Villarico , Regional Sales & Marketing Manager, Bantre Trading FZE during the signing of agreement for Golden Saba brand



Mr Abdul Majeed, Director – Benchmark Foods and Mr Belal AL Nasser , CEO for Dijla International Food LLC signing agreement for New Brand Tiptop acquired Distribution rights for UAE.

Business Overviews | India

Design & Engineering Team



Agnice UAE Design & Engg. team day out in India

Our Design & Engineering Team Chennai, India were very delighted on the award of few projects they have worked on and celebrated two joyous occasions twice in May & November 2017 with a day out at different places i.e. Papanasam & Kuttralam, Tirunelveli District of Tamil Nadu and Ooty Hill Station in Nilgiri Hills, Tamil Nadu in different occasions.

The projects awarded were Aamro Freight & Shipping Services LLC Warehouse at Dubai & Dunecrest American School at Dubai. Also Patchi Factory at Dubai & Regional Head office and Distribution Center for DB Schenker at Dubai.

Sr. Estimation Engineer Thangaraj describes his experience in Papanasam / Kuttralam & Ooty Hill Station. They had reached Thamirabarani river bank near Karaiyar Dam at Papanasam in the afternoon. This beautiful place is situated amidst Pothigai Hills. In this river bank they had their own cook and they all had a bath in river. After that, they reached Kuttralam around at night. This is the place for numerous waterfalls & scenic surroundings. They spent next day also in Kuttralam & Manalar waterfalls at AchanKovil. They took bath in all major waterfalls. This is the water which falls through herbal plants and very pure & fresh water. They enjoyed the freshness of this place and all were rejuvenated. Finally this trip has given very sweet memories to all, he added.

They started a trip to Ooty from Office 10 am in the morning. Next day morning around 8 am they reached Kodiveri Dam Waterfalls situated near to Sathyamangalam. They all had a bath in Bhavani River and then they moved their journey towards Ooty. The travel to Ooty in Nilgiri Hills gave them very beautiful feeling & travel experience which they can't forget in their life time. It was the place for eucalyptus, pine trees and tea plantations. They reached Ooty Town by 7 pm in the evening and then they went to get the hotel rooms booked. In Ooty, they have visited Boat house, Doddabetta Peak, Tea museum, Pine Forest, Shooting view point & Ooty town for shopping. The weather was very pleasant and they enjoyed the chillness & fresh air throughout their entire stay in Queen of hills (Ooty).



Both the trips were very much exciting, joyful and unforgettable. Thanks to Agnice Electromechanical LLC, Dubai. The engineering team was advised by senior leadership team to estimate precisely and meticulously to win more large projects in the near future.

Business Overviews | India

Agnice Fire Protection



Mitigative Measures: Frequent site visits were organized to get firsthand information regarding the architectural input changes instead of waiting for the formal communication from client thereby avoiding delay. There was close coordination between design and erection team to implement the design changes immediately at site. Erection at all the four stations were started simultaneously.

Project: Design, Engineering, Supply, Installation, Testing & Commissioning of Foam and Spray system at **HPCL-Mittal Energy Limited Bathinda, Punjab.**

Client: HPCL-Mittal Energy Limited.
End User: HPCL-Mittal Energy Limited.
Consultant: Bechtel India Pvt Ltd.

Scope of Work: Design, Engineering, Supply, Installation, Testing & Commissioning.

Systems: Foam and Spray system (For two tanks)

Status: Engineering & Supply completed. Testing & commissioning completed and handed over done in the month of April-2018.

Challenges: Being existing plant, drawings of the protected tank areas are not completely provided. Hence the drawings got frequent changes with respect to the design and the erection process got changes many times. We had protected two tanks inside the plant. one was in working refinery area. In this area every 2 hours we had taken the working permission with gas level area. So in a day only 3-4 hours we can work at site.

Project: Clean Agent & FDA System for CMRL's 4 nos. of underground metro stations at Chennai (Saidapet, Chamiers Road, Teynampet & Gemini).

Scope of Work : Design, Engineering, Supply, Installation, Testing & Commissioning of Clean Agent & FDA System.

Client: Voltas Limited, Mumbai.
End User: Chennai Metro Rail Limited (CMRL), Chennai.
Consultant: N/A

Systems: Clean Agent System & FDA Systems

Status: Engineering, Supply and Installation completed. Testing & commissioning under progress.

Challenges: There were frequent Architectural/Input changes which impacted the erection progress. Finalizing the exact work requirement in line with the end client was a big challenge.

Business Overviews | India

Agnice Fire Protection



Recent Projects Awarded to Agnice India

Recently Agnice India was awarded two major orders from our repeat client, **M/s. GRASIM Industries Ltd (Aditya Birla Group)** & also a project from a new client **M/s. VOITH Hydro Pvt. Ltd** as detailed below :

1.Grasim – Fiber Staple Division, MP

Client: Grasim Industries Limited, Nagda.

Project: Fire Protection package for Grasim's Fiber Staple Division, Nagda.

Location: Nagda – MP

Systems: Fire Pump House equipment, Hydrant System, FDA System & Fire Extinguishers

Scope: Design, Supply, Installation, Testing & Commissioning.

2.Grasim – Excel Fiber Division, Gujarat

Client: Grasim Industries Limited, Gujarat.

Project: Fire Protection package for the 60 TPD Excel Fiber Plant at Kharach, Gujarat

Location: Kharach, Gujarat

Systems: Fire Pump House Equipment, Hydrant System, Spray System, Sprinkler System, FDA System, Gas Suppression System & Fire Extinguishers.

Scope: Design, Supply, Installation, Testing & Commissioning.

3.Voith – Singoli HEP, Uttranchal

Client: Voith Hydro Private Limited, Noida.

Project: Fire Protection package for 3 x 33 ME Singloi HEP

Location: Bhatwari, Uttranchal

Systems: Fire Pump House Equipment, Hydrant System, Spray System, FDA System, Gas Suppression System & Fire Extinguishers.

Scope: Design, Supply & Supervision for Installation & Commissioning.

Agnice India employees celebrating birthday of their staff members

People Matters ...



Newly married couple : Agnice India employee S. Vinoth Kumar with his wife P. Saranya along with Vice Chairman Mr. Govindarajan and other staff members during marriage ceremony.



Newly married couple : Agnice UAE employee Krishnadas with his wife Kavya tied knot in April'18.

Inspirations...

Once upon a time ...

A very poor man lived with his wife. One day, his wife, who had very long hair asked him to buy her a comb for her hair to grow well and to be well-groomed.

The man felt very sorry and said no. He explained that he did not even have enough money to fix the strap of his watch he had just broken.

She did not insist on her request.

The man went to work and passed by a watch shop, sold his damaged watch at a low price and went to buy a comb for his wife.

He came home in the evening with the comb in his hand ready to give to his wife.

He was surprised when he saw his wife with a very short hair cut. She had sold her hair and was holding a new watch band.

Tears flowed simultaneously from their eyes, not for the futility of their actions, but for the reciprocity of their love.

Moral of the story: To love is nothing, to be loved is something but to love and to be loved by the one you love, that is everything.

A sales rep, an administration clerk, and the manager are walking to lunch when they find an antique oil lamp. They rub it and a Genie comes out. The Genie says, "I'll give each of you just one wish."

"Me first! Me first!" says the admin clerk. "I want to be in the Bahamas, driving a speedboat, without a care in the world." Puff! She's gone.

"Me next! Me next!" says the sales rep. "I want to be in Hawaii, relaxing on the beach with my personal masseuse, an endless supply of Pina Coladas and the love of my life." Puff! He's gone.

"OK, you're up," the Genie says to the manager. The manager says, "I want those two back in the office after lunch."

Moral of the story:
Always let your boss have the first say.

A turkey was chatting with a bull. "I would love to be able to get to the top of that tree," sighed the turkey, "but I haven't got the energy."

"Well, why don't you nibble on some of my droppings?" replied the bull. They're packed with nutrients."

The turkey pecked at a lump of dung, and found it actually gave him enough strength to reach the lowest branch of the tree. The next day, after eating some more dung, he reached the second branch.

Finally after a fourth night, the turkey was proudly perched at the top of the tree. He was promptly spotted by a farmer, who shot him out of the tree.

Moral of the story:
Bull shit might get you to the top, but it won't keep you there.

In Lighter Vein...

An eagle was sitting on a tree resting, doing nothing. A small rabbit saw the eagle and asked him, "Can I also sit like you and do nothing?"

The eagle answered "Sure, why not."

So, the rabbit sat on the ground below the eagle and rested. All of a sudden, a fox appeared, jumped on the rabbit and ate it.

Moral of the story :

To be sitting and doing nothing, you must be sitting very, very high up.

Made in Japan

There was a Japanese man who went to India for sightseeing. On the last day, he hailed a cab and told the driver to drive to the airport. During the journey, a Toyota drove past the taxi. Thereupon, the man leaned out of the window excitedly and yelled, "Toyota, very fast! Made in Japan!"

After a while, a Honda sped past the taxi. Again, the Japanese man leaned out of the window and yelled, "Honda, very fast! Made in Japan!"

And then a Mitsubishi sped past the taxi. For the third time, the Japanese leaned out of the window and yelled, "Mitsubishi, very fast! Made in Japan!"

The driver was a little annoyed and angry, but he kept quiet. And this went on for quite a number of cars. Finally, the taxi came to the airport. The fare was US\$1000.

The Japanese exclaimed, "What! Your meter is very fast.

Indian taxi driver replied, "Meter, very fast! Made in Japan!"

Optical Illusions : Can you find a tiger in this image ?



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